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Growing & Green

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**Proposed to:**

City of Rialto  
Attn: Mr. Robert G. Eisenbeisz  
Public Works Director/City Engineer  
335 W. Rialto Avenue  
Rialto, CA 92376



CITY OF RIALTO  
REQUEST FOR PROPOSALS: (RFP 19-101) MAINTENANCE OF CITY OWNED AND  
OPERATED STREET LIGHTS

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April 4<sup>th</sup>, 2019

City of Rialto  
Attn: Mr. Robert G. Eisenbeisz  
Public Works Director/City Engineer  
335 W. Rialto Avenue  
Rialto, CA 92376

RE: Request for Proposals: (RFP 19-101) Maintenance of City Owned and Operated Street Lights

Mr. Eisenbeisz,

Siemens ITS would like to express our sincere appreciation for the opportunity to participate in the proposal process for providing maintenance, as-needed repairs, and emergency response for the City owned street lighting system. The prices and terms stated in our proposal package will remain in effect for 120-days from the date of submission, April 4<sup>th</sup>, 2019.

We have a long history of providing routine and around-the-clock emergency maintenance, traffic engineering and design/build transportation improvements. We provide a complete range of services to address a customer's solution and service lifecycle requirements, including: engineering, consulting, installation and commissioning, maintenance, repair and other value added services.

Siemens is an industry leader in maintenance services, energy efficiency retrofitting, advanced technology implementations, and service upgrades of traffic signal and streetlight systems. **In 2018, Siemens was awarded and successfully completed the retrofit of all streetlights to LED fixtures that the City of Rialto purchased from Southern California Edison.**

We take pride in providing complete solutions to our maintenance customers. Providing knowledgeable/ qualified personnel, rapid response times and innovation are priorities of our organization. We look forward to serving the needs of the City of Rialto and thank you in advance for your consideration.

During the evaluation, if the City should have any inquiries regarding this proposal please, feel free to contact us using the contact information listed below.

Respectfully,  
Siemens Industry, Inc.



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Siemens Industry, Inc.



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## A. Project Understanding

It is always the goal of Siemens ITS to hone our service around a Customer's needs. We understand that throughout the term of a contract of this type, those needs may change. We approach all of our contracts with the same simple vision; build a partnership with the City's staff and work towards achieving common goals set forth through that partnership. We realize that this is an ever evolving process and that is why we believe that the only successful route is through establishing these common goals. This methodology and a commitment to service will be applied to every aspect of our services for the City of Rialto.

We understand that the general scope of the work to be done consists of providing maintenance, night surveys, and as-needed repairs of malfunctioning or damaged streetlights/equipment. Siemens will have available and readily accessible qualified personnel, all required tools, equipment, apparatus, facilities, and material and will perform all work necessary to maintain in good workmanlike manner, all City owned streetlights, as outlined in the Scope of Work and in compliance with current City and State Standards.

Siemens will provide a 24-hour, 7 days a week call service for knockdowns and other streetlight related emergencies. All Siemens technicians are supplied with proper field equipment at all times so he/she may sufficiently address any problem with the streetlight as well as have continuous communication access through cellular phone.



Siemens will keep a sufficient stock of common replacement components of a typical streetlight installation. The replacement component types, quantities and storage location will be adequate to meet the Emergency and Non-emergency service response time requirements detailed in this RFP.

### Our Approach

Emergency response call outs and unscheduled/non-emergency repairs are initiated by calling our toll free emergency phone number **1-800-229-6090** (this will be a live dispatcher 24 hours a day, 7 days a week), report the streetlight address and pole number (if available), the problem and leave your call back information. Our dispatcher will create a work order in our visual planning board. Once the work order is released by our dispatcher it will immediately transfer to our technicians queue on their android device. As part of our quality control practice, our dispatcher will follow up with a phone call to our technician to confirm that he/she is in receipt of the call out/work order. The technician will arrive at the site within the contracted response time to assess and correct the reported problem. Once the problem is corrected, the technician will inform the Customer of the repair actions.

Throughout the term of this agreement, Siemens will provide and maintain emergency service response on a twenty-four (24) hour, three-hundred and sixty-five (365) day basis, including all holidays. All personnel for Siemens that may be dispatched will have continuous communication access through cellular phone. **The response time for emergency calls will not exceed two (2) hours, as stated in the RFP.** In cases of major malfunction or damage, Siemens will contact the Public Works Department to receive further direction.

Siemens will be responsible for responding to emergency calls from persons designated by the City. Unless otherwise identified in this Scope of Work or the Agreement, responsive calls will be paid on a time and materials basis.



There was no reference to response time for non-emergency repairs (i.e. lamp, photocell, day burning, etc.). All non-emergency calls will be responded to as mutually agreed upon between the City and Siemens.

Upon completion of responsive service requests (both Emergency and Non-Emergency), Siemens will notify the Public Works Department that the work has been completed. Notification will be within twenty-four (24) hours of said completion to both the City personnel initiating the emergency call-out and the City's contract manager.

### **Upgrades and Installations**

Although the City retains the right to perform any work on its' streetlight system by use of City forces, by negotiated contract with a separate contractor of the City's choosing, or by advertising such work for public bid, Siemens is able and definitely willing to provide these construction services for new installations of streetlight poles and modifications and/or upgrades to existing streetlights. This work can be performed within an appropriate timeframe established by the City and for a mutually agreed upon price.

### **Communication and Teamwork**

At Siemens, we are your partner. Our project management team as well as our field personnel will be constantly communicating with the City representatives and we will follow all communication/notification requirements as set forth and agreed upon. Routine monthly meetings will be key to ensure that everyone is on the same page, not only for streetlight status but to make sure that we are on track with the City's budget and that we are serving the citizens of the City of Rialto to the highest level possible.

Siemens employees working for the City will be equipped with any necessary communication devices in order to keep our City liaison(s) informed at all times. Currently, all of our staff is outfitted with an Android device that will enable them to send, and receive real-time information as well as text, email and phone capabilities.

### **Vehicles, Equipment & Resources**

Siemens will have available and readily accessible all required tools, equipment, apparatus, facilities, skilled labor services and materials to perform all work necessary to maintain the streetlights in a workmanlike manner. All bucket trucks are equipped with spare parts sufficient to return a defective streetlight to operation following all ordinary and most extraordinary trouble calls. Our technicians will have on-hand, any necessary equipment to maintain operable streetlights within the City of Rialto.

Our warehouse and field technicians that will support the City of Rialto will be permanently stationed in our Riverside facility, which is located just 8 miles from Rialto's City Hall.



Siemens owns and operates approximately 100 service vehicles of various types and sizes in the State of California. The bulk of which is located in Southern California. All technicians are assigned vehicles which are taken home daily in order to ensure rapid response in case of emergency. To help ensure safety, Siemens uses hydraulic bucket trucks with aerial lifts which are OSHA approved, inspected and certified as required by law. All drivers are trained through the Sentry Program for Insulated Devices. In addition to bucket trucks, Siemens also owns many construction vehicles towable arrow boards, towable air compressors, towable changeable message signs, Bobcat

with auger & backhoe attachments, all required hand tools, and many other items for maintenance and construction. The list below shows our fleet in Southern California and its respective proximity from the city of Hemet.

#### Siemens Vehicles and Equipment

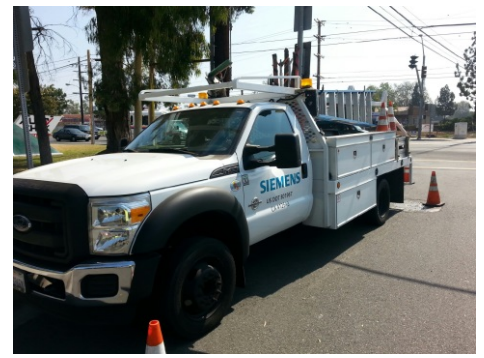
Area	Employee Name	Vehicle No.	Year	Make	Description
Technical Support	Minh Tran	V3061	2011	Ford	Pickup
	Matthew Hullin	V061	2014	Ram	Pickup
Orange County	Kevin Daxon	V079	2017	Ford	45' Insulated Bucket Truck
	Francisco Alvarado	V078	2017	Ford	45' Insulated Bucket Truck
	Niam Yanie	57-41570586	2017	Ford	45' Insulated Bucket Truck
	Rodrigo Gonzalez	V050	2013	Ford	Econoline Van
	Benjamin Phillips	77-36287313	2017	Ford	42' Insulated Bucket Truck
	William Eichmann	V074	2017	Ford	45' Insulated Bucket Truck
San Bernardino/ Riverside County	David Elias	57-16707258	2011	Dodge	40' Non-Insulated Bucket Truck
	Alberto Ramirez	V082	2017	Ford	45' Insulated Bucket Truck
	Christopher Franco	V083	2017	Ford	45' Insulated Bucket Truck
	Jorge Luviano	V081	2017	Ford	45' Insulated Bucket Truck
	Neale Ramos	47-22406942	2012	Ford	42' Insulated Bucket Truck
	Samson Monte	V084	2017	Ford	45' Insulated Bucket Truck
	Timothy Walker	V075	2017	Ford	45' Insulated Bucket Truck
	Brandon Meidl	57-16707256	2011	Dodge	40' Non-Insulated Bucket Truck
	Gabriel Knutson	V085	2017	Ford	45' Insulated Bucket Truck
	Ben Lokken	47-19322329	2011	Ford	40' Non-Insulated Bucket Truck
Los Angeles County	Gerardo Anguliano	V076	2017	Ford	45' Insulated Bucket Truck
	Emigdio Cervantes	57-20910276	2017	Ford	40' Non-Insulated Bucket Truck
	Linda McNeill	57-20910286	2012	Ford	42' Insulated Bucket Truck
	Micheal Ortega	V077	2017	Ford	45' Insulated Bucket Truck
	Dennis Kyle	57-16711733	2011	Dodge	40' Non-Insulated Bucket Truck
Utility/ Construction	Yolanda Bejarano	V197PK	2009	Ford	Econoline Van
	Christopher Slocum	V019	2017	Ford	45' Insulated Bucket Truck
	Colin Landis	V069	2017	Ford	45' Insulated Bucket Truck
	Son Le	57-20910290	2017	Ford	42' Insulated Bucket Truck
	Nathaniel Baker	57-27077547	2013	Ram	42' Insulated Bucket Truck
	Jeff Willis	57-41570570	2016	Ford	42' Insulated Bucket Truck
	Timothy Kosman	V070	2017	Ford	45' Insulated Bucket Truck
	David Molino	V037	2012	Ford	Utility/Construction Service Truck
	Pedro Yanez	V3060	2011	Ford	Utility/Construction Service Truck
	Cecil Terry Jr.	V034	2012	Ford	Utility/Construction Service Truck
	Craig Yanes	V015	2011	Ford	Utility/Construction Service Truck
	Hugo Munoz	V026	2012	Ford	Utility/Construction Service Truck
	Chad Newton	V036	2012	Ford	Utility/Construction Service Truck
	Johnathon Burgess	V6022	2009	Chev	Utility/ Const Truck
	Jose Robles Herrera	57-39702400	2016	Ram	45' Insulated Bucket Truck
	Olsen Garcia	V031	2012	Ford	Utility/Construction Service Truck
	Casey Garcia	V25152	2012	Chev	Service Truck
	Mark Medina	V3064	2011	Ford	Pickup
	Michael De La Riva	V3052	2009	Ford	40' Non-Insulated Bucket Truck

#### Additional/Pooled Vehicles

Vehicle No.	Year	Make	Type	License
V093	2016	Ford	4 Yard Dump Truck	CA 37946C2
V052	2014	Freightliner	Crane Truck	CA 41167M1
V3063	2011	Ford	Pickup Truck	CA 89537C1
V3064	2011	Ford	Pickup Truck	CA 44932L1
V023	2005	Ford	3 Yard Dump Truck	CA 7R94547
V3033	2002	GMC	7 Yard Dump Truck	CA 7A52545
57-20910295	2012	Ford	42' Non Insulated Bucket Truck	CA NRF1-0915
47-11832323	2008	Ford	Utility/Construction Service Truck	IN 1093034

#### Available Construction Equipment

Equip. No.	Year	Type	License
AB588	2014	Arrow Board (Towable)	CA NRF1-0915
CCS1	2011	GP Concrete Saw (Circle Saw)	N/A
TR311	2004	MLBLT Trailer	CA 4KE1864
AB584	2014	Changeable Message Sign (Towable)	TBD
AB587	2014	Changeable Message Sign (Towable)	TBD
HM341	2000	Crafco Hot Melt Machine	TBD
AC313	1999	Ingersoll Rand DP Air Compressor	CA SE618073
AB321	1999	Allmand 25 Lamp SP Arrowboard (Towable)	TBD
TR511	1980	Cable Trailer	CA 2FE4803
M311	2009	Cimline Loop Sealing Hot Melt Machine	CA SE560124
VAC311	2009	Ditch Witch 800gal Vacuum (Towable)	CA 4LE8242
AC312	2008	Airman DP Air Compressor (Towable)	TBD
TR315	2007	Zieman 1170 Tilt Deck Trailer	CA 4JE2941
AC060131	2007	Sullair Air Compressor (Towable)	CA SE600037
TR312	2007	Individual Conductor (Wire) Trailer	CA 4FU2188
AC290018	2007	Sullair Air Compressor (Towable)	CA SE600038
AC321	2006	Sullair Air Compressor (Towable)	CA SE600034
AB312	2006	Allmand 25 Lamp SP Arrowboard (Towable)	CA SE613989
AC341	2005	Ingersoll Rand DP Air Compressor	CA SE600022



## Reporting and Record Keeping

### Invoices

Siemens will provide invoices on a monthly basis. Invoices will be submitted each month and will include a summary of all response costs. All costs will be broken down into each category of labor, material and equipment used.

### Detailed Billing/ Activity Reports

In addition to our Customer Portal, the City will receive a detailed billing report on or before the 15<sup>th</sup> day for the prior month. Each work order will include the description, response, caller information, and the labor, equipment and materials billed for each location.

Traffic Signal Maintenance for CITY OF NEWPORT BEACH Work Order Completion Period:				
CITY OF NEWPORT BEACH - 4144 Birch St				
Date Completed: Fri, JAN/16/2015 10:30		Work Order #: 5002422785 Debit Memo Req.		
Description: 5 ST/L'S B/O. NO PWR FASHION ISLAND * CALLER: JIM Response: TROUBLESHOOT STREET LIGHTS. FOUND BURIED PULL BOX AND BLOWN FUSES, RE SPLICE CONDUCTORS.				
Item:	Qty and Unit Cost		Extra Charges	Routine Maint.
ELECTRICIAN (RT)	8.000 H @ 0.00 per H		\$ 0.00	\$0.00
BUCKET TRUCK	8.000 H @ 0.00 per H		\$ 0.00	\$0.00
Visit Total			\$ 0.00	\$0.00
Date Completed: Wed, JAN/21/2015 19:30		Work Order #: 5002426505 Debit Memo Req.		
Description: SL ON BIRCH HAVE NO POWER * CALLER: BRENT Response: MEET UP WITH CITY'S EMPLOYEE (BRENT) AT BIRCH/DOVE. T/S ON A STRING OF ST/L'S ARE B/O ON W/S AND FOUND WIRES DAMAGED INSIDE P/B ON N/S OF DOVE WEST OF BIRCH. REMOVED DIRTS INSIDE P/B AND RESPLICED WIRES AND NOW ST/L'S ARE WORKING OK.				
Item:	Qty and Unit Cost		Extra Charges	Routine Maint.
ELECTRICIAN (OT)	2.500 H @ 0.00 per H		\$0.00	\$0.00
BUCKET TRUCK	2.500 H @ 0.00 per H		\$0.00	\$0.00
Visit Total			\$0.00	\$0.00
Total			\$0.00	\$0.00
			Extra Charges	Routine Maint.
Report Total			\$ 0.00	\$ 0.00
		Locations Serviced		
Total			1	

### Material Inventory

Siemens maintains an extensive inventory of traffic signal and streetlight equipment including controllers, cabinets, load switches, signal heads, poles, LED indications, luminaries (HPS, MH, MV LPS and LED), service enclosures, controller cabinets and other miscellaneous parts. This extensive inventory combined with our vast experience and testing facilities enable Siemens to repair or replace damaged equipment expeditiously and professionally.

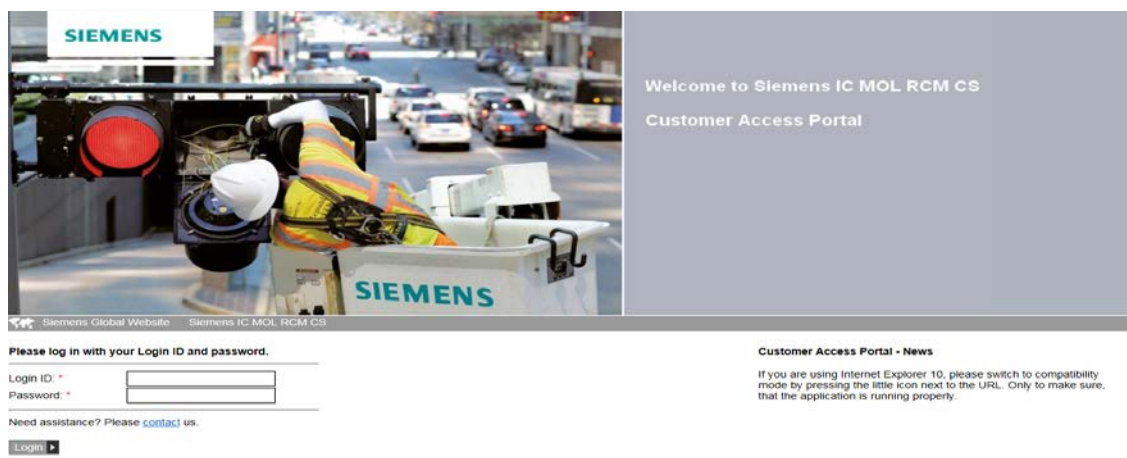
Siemens employees will be equipped with all spare parts necessary to place a streetlight system back in operation for all trouble calls. Siemens will notify the City if any equipment was removed and replaced with approved spare equipment. Inventory levels will be maintained to ensure we have the minimum quantities listed in the RFP (**Siemens shall keep in stock a minimum of five (5) replacement poles and all necessary fixtures, bulbs, ballasts, electrical components, and wire for emergency purposes**). Siemens continually monitors and modifies inventory levels as required by current maintenance and repair.





## Customer Portal (Streetlight / Traffic Signal Service Management System)

Another form of communication is our web-based management system where our technicians transmit all service information in real time. This is included with all of our Maintenance offerings at no additional charge.



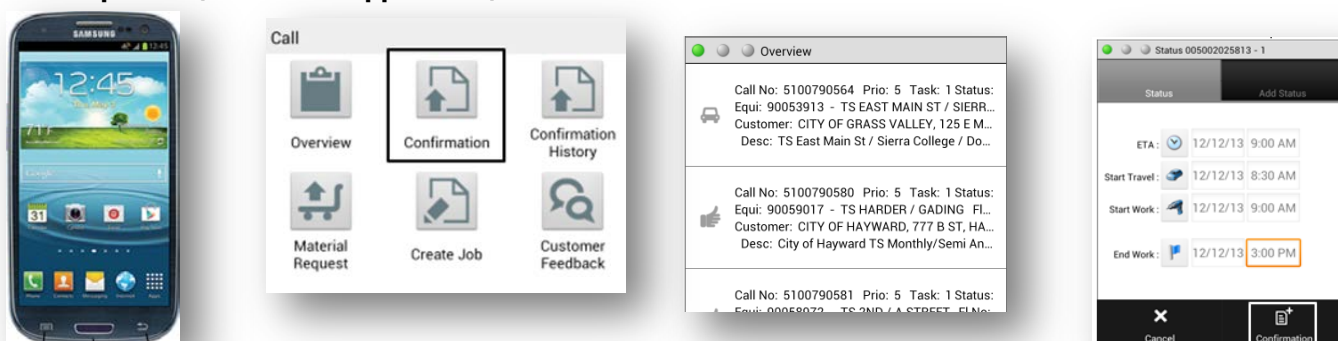
The Siemens Customer Service Portal allows customers to:

- Asset map, incl. Google Street View application
- Real-time status of service request calls
- History per functional location
- Overall historical maintenance and repair data
- Real-time equipment inventories, maps, event reporting, photos, etc.

Siemens recognizes that speed, efficiency, and comprehensive service are the keys to customer satisfaction in our industry. With this in mind, we are constantly seeking innovative ways to improve our service delivery. We have developed an in-house suite of applications that represent what we believe to be the forefront of customer account management and maintenance tracking in our industry.

Siemens utilizes a proprietary management system that we refer to as *mCompanion*. This software is used to dispatch work orders and to track the progress of all work. Our technicians are now transmitting service response items (preventative maintenance, emergency calls, scheduled extraordinary repairs, etc.) in real-time back to our traffic signal/street light maintenance and management system using a handheld device. This allows our customers to view all work orders in real time through our Customer Portal. This software also allows us to monitor many key performance items such as time arrived onsite, time of completion, materials used, and vehicle/equipment used. This information is then pulled into our internal processing system which features a secure web portal that the City can access in order to obtain progress on technician work for call outs and maintenance activities as well as a list of assets, asset map, real-time status of scheduled maintenance and service request calls, history per functional location, real-time equipment inventories, maps and event reporting as well as digital photographs of equipment. Detailed training of our management system is available anytime.

## M-Companion (Technician Application)



## **B. Scope of Work**

Siemens shall be responsible for maintenance, troubleshooting, repairs, upgrades and other activities necessary to maintain the street light system in a state of good repair and functionality. Siemens shall respond timely and efficiently to all calls for service by the City and shall perform work of high quality and in a timely manner to restore and ensure operations as the system is designed.

The City of Rialto street light system shall include all lamps, lenses, luminaire arms, poles, shields, solar photocells, wiring, connectors, conduits, foundations, grounding rods, junction boxes, breakers, pull boxes, service cabinets, transformers, switches, bases and mounting hardware generally associated with and part of a street lighting system.

### **Regular Maintenance**

Siemens shall perform the following specific tasks and activities as it relates to the Maintenance of the street light system:

1. LAMP AND COMPONENT REPAIRS – Inoperative Lamp replacement shall be of equivalent type and wattage. Replacement shall occur within 3-business days from notification of Siemens by City. In the event that the problem is not due to a failure of the lamp or other typical lamp components, Siemens shall notify the city via email the details and date of the attempted repair. Upon city written authorization, Siemens shall commence troubleshooting according to Regular Maintenance Task 2 "TROUBLESHOOTING".

Siemens shall also be responsible for warranty management of defective LED fixtures which includes all aspects related to standard warranty practices. Siemens shall notify the City of any undue delays in response due to the lamp manufacturer.

2. TROUBLESHOOTING - Siemens shall diagnose and repair any City owned Non-working Street light. Siemens shall notify City personnel in advance if troubleshooting may exceed four hours in order to allow city staff to meet in the field with contractor to review project needs. Additional time shall be at the per hour rates as set forth in the contract.
3. WIRE REPLACEMENT - Siemens shall notify the City of any locations in which wire theft has occurred and shall notify the city immediately upon discovery and confirmation. Siemens shall meet in the field with city staff to determine extent of theft and requirements to repair. Siemens shall prepare a written estimate for repair & replacement, based on the established contract Reference Pricing (see Attachment G).
4. OTHER REGULAR MAINTENANCE WORK – Siemens shall perform the following as part of regular streetlight maintenance: general cleaning, graffiti removal and traffic control during callout response, outage night checks and coordination with the City's Traffic Signal Maintenance Contractor.
5. NIGHT TIME LIGHTING SURVEYS – Nighttime lighting surveys shall be conducted of all City owned and operated streetlights to identify any streetlights that are non-functioning. Upon completion of such nighttime survey, Siemens shall provide a report to the City of all locations that need repair. The report shall include the nearest street address and pole number. Night time Lighting Surveys shall be completed once every quarter.

Payment for Regular Maintenance Tasks 1-4 shall be paid for each streetlight repaired/serviced for an entire month per Bid Schedule A – Bid item 1.

Payment for Regular Maintenance Task 5 shall be paid for each survey and summary report completed per Bid Schedule A – Bid item 2.



## **Extraordinary Maintenance**

Work not listed or specified as Regular Maintenance shall be considered Extraordinary Maintenance work.

Payment for such work shall be paid on a Time and Material or Lump sum basis. Work performed shall be based on written estimate using Reference Pricing (see Attachment G). Siemens shall perform the following specific tasks and activities as it relates to the Maintenance of the street light system:

### **1. PROVIDE AND REPLACE KNOCK DOWN POLE WITH AND WITHOUT NEW FOUNDATION**

- A. Emergency response - Siemens shall respond within two (2) hours to requests for removal and protection of damaged or destroyed street light poles resulting from traffic collisions or accidents on a 24-hour, seven (7) day per week basis. This would typically include pushing damaged pole out of the right-of-way or from private property, taping off the area of the debris, capping/taping live wires, checking street light circuits, coordination with Southern California Edison and documenting all observations and work activities for insurance purposes.
- B. Pole Knockdown Repair – Services shall include traffic control, testing, removal and disposal of all associated spoils and debris from original installation. Providing and installation of new street light pole, LED fixture, photo cell, foundation, rebar, wiring, connectors, luminaire arm and associated system components.
- C. Siemens shall provide all labor, materials and equipment to remove, replace and restore to full operation each knockdown pole. Replacement poles shall be replaced with equivalent style and features, including wattage and lamp type. Siemens shall provide a written estimate for replacement of pole for approval by city prior to authorization to proceed, based on Siemens submitted rates. Upon completion of repairs, Siemens shall provide an itemized invoice for the repair, which may be used by the City to seek restitution from a third party.

**2. STREET LIGHT PULL BOXES** - City may request Siemens to replace damaged pull boxes or replace pull box lids in accordance with the City Standard plans. Additional work may be required to secure pull box and pull box lid to prevent vandalism. This additional work shall be on a time-and-material basis for a maximum of two (2) hours per pull box.

**3. REPLACEMENT OF STOLEN WIRE** - The labor, material and equipment cost for the actual replacement of wire missing due to theft shall be paid per the written estimate approved by the City required per Regular Maintenance Task 3.

**4. LED RETROFIT** – The City owned streetlight system has been converted from the older style HPS fixtures to LED technology. The City may request Siemens to retrofit any streetlights that have not yet been converted to LED.

**5. OTHER EXTRAORDINARY MAINTENANCE WORK** - City may request Siemens to perform additional services related to street light systems, including but not limited to: permanent removal, new installations, troubleshooting exchanges of wattage and/or lumens in response to citizen requests, installation of shields and coordination with the City's Traffic Signal Maintenance Contractor.

Siemens shall keep in stock a minimum of five (5) replacement poles and all necessary fixtures, bulbs, ballasts, electrical components, and wire for emergency replacement purposes. Such materials will be allowed to be stored in the Public Works Maintenance yard located at 335 W. Rialto Avenue in the City of Rialto. It will be the responsibility of Siemens to secure such items in the Maintenance yard. Siemens shall be required to provide adequate insurance for use of the City's yard. The City uses a standard streetlight pole per the City of Rialto Standard Specifications. Siemens shall be expected to use the equivalent type style and materials for any replacement poles. Siemens may be requested to replace existing metal or wood poles with the current City standard type pole.





The work shall be diligently prosecuted to completion before the expiration of: 15 working days per work order for repairs of knockdowns and other specific repairs. First maintenance responder shall arrive at the trouble location within two (2) hours to secure the site of any debris and remove any wires that are protruding into the street or the sidewalk. Routine and on-going inspection, maintenance and repair of City owned and operated street light system shall be completed as indicated in the bid specifications.

**Normal business hours for maintenance of the streetlight system shall be Monday through Friday 7:30AM to 4PM. This work is for a period of one (1) year, plus two (2) one-year extensions options for a maximum of three (3) years.**

## C. Staff Qualifications



### Contract Management Team

If selected, Candace Gallaher will be the Account Manager serving the City of Rialto. Candace, her service coordinator, Melissa Torna, and the area supervisor, Christopher Slocum, will be responsible for maintaining communication with the City regarding daily operation and maintenance of all street light equipment. Our account management team as well as our field staff will work closely with you and your team in order to ensure that all of your requests are being effectively addressed. We make every effort to make certain that the City's staff is always aware of issues that are in need of attention.

 <b>Candace Gallaher, Service Account Manager</b> <p>Candace has over 12 years of experience with service coordinating and contract management related to traffic signal and streetlight maintenance. She has served as Service Coordinator, Senior Service Account Coordinator and is now one of our top Service Account Managers. Candace is accountable for the overall performance for all contracts in the San Bernardino and Riverside County areas, she manages 9 field employees and will be responsible for the overall contract performance and day to day correspondence. If selected, Candace and her team will be directly responsible for administering the contract and ensuring all maintenance activities are performed in line with the City's scope of work. Candace will be the first point of contact for the City and can assist with all inquiries pertaining to the entire agreement.</p> <p>➤ Candace was the Service Account Manager for the City of Rialto's Traffic Signal Maintenance Program from 10/2015-7/2016</p> <p>➤ Candace is the Service Account Manager for Streetlight Maintenance from 07/2017-Current</p>	
<b>Experience:</b> <ul style="list-style-type: none"><li>- Service Account Manager, Siemens - 2015 to Present</li><li>- Senior Service Account Coordinator, Siemens - 2009 to 2015</li><li>- Jr. Project Manager, Republic ITS - 2008 to 2009</li><li>- Service Coordinator, Republic ITS - 2007 to 2008</li></ul>	 <p>Your Partner in PUBLIC SAFETY</p> <ul style="list-style-type: none"><li>- IMSA Work Zone Safety</li><li>- IMSA Level I Certified Traffic Signal Technician</li></ul> <p><b>Other Industry Certifications:</b></p> <ul style="list-style-type: none"><li>- Microsoft Word/Excel</li><li>- Adobe Products</li><li>- Microsoft Project</li><li>- SAP (ERP System)</li></ul>
 <b>Melissa Torna, Service Coordinator</b> <p>Melissa has 8 years of experience maintaining customer contracts and providing support to the management and field execution team. She is well versed in many software applications and systems including, but not limited to, Microsoft Excel, Word, Outlook, Live Meeting, SAP ERP systems, Mcompanion, and SharePoint. Melissa is responsible for day to day coordination, dispatching, Customer billing, and supports Candace and the field technicians with all other activities.</p>	
<b>Experience:</b> <ul style="list-style-type: none"><li>- Service Coordinator, Siemens - 2015 to Present</li><li>- Project Coordinator, Siemens - 2012 to 2015</li><li>- Administrative Assistant, Siemens - 2011 to 2012</li></ul>	 <p>Your Partner in PUBLIC SAFETY</p> <ul style="list-style-type: none"><li>- IMSA Work Zone Safety</li><li>- IMSA Level I Certified Traffic Signal Technician</li></ul> <p><b>Other Certifications:</b></p> <ul style="list-style-type: none"><li>- Process of obtaining her PMP in project management</li></ul>

If we are awarded this contract, both Candace and Melissa will be designating 30% of their work time to this contract. With that being said, if they need to allocate more of their time due to need, they will rearrange tasks so they can appropriately handle the City of Rialto's concerns in a timely manner.

Candace has completed dozens of projects throughout Southern California as a Service Account Manager, which involved infrastructure projects of similar characteristics, size, scope, and complexity that include the various phases and elements of work associated with the proposed scope of work. **Candace is currently managing all streetlight related work requests/bids related to the City of Rialto; She is extremely well versed regarding to the city's infrastructure, needs, and operating procedures.**

	<p><b>Christopher Slocum, Construction Field Supervisor</b></p> <p>Chris has more than 25 years of experience with all aspects of streetlight and traffic signal maintenance, repair and construction. He has worked in many capacities, such as groundsman, electrician, foreman and superintendent. Chris is well versed in managing construction projects from simple traffic signal modifications to complete turnkey traffic signal system installations. Chris will be responsible for monitoring all field work and scheduling utility crews and extraordinary repairs.</p>
<p><b>Experience</b></p> <ul style="list-style-type: none"> <li>- Field Supervisor, Siemens - 2011 to Present</li> <li>- Superintendent, Moore Electric - 2006 to 2011</li> <li>- Construction Foreman/Inspector, Moore Electric - 2001 to 2006</li> <li>- Journeyman Electrician, Moore Electric - 1994 to 2001</li> </ul>	<div data-bbox="966 241 1104 304">  <p><b>IMSA</b> Your Partner in PUBLIC SAFETY</p> </div> <ul style="list-style-type: none"> <li>- IMSA Work Zone Safety</li> </ul> <p><b>Other Industry Certifications:</b></p> <ul style="list-style-type: none"> <li>- NEC Certified <ul style="list-style-type: none"> <li>▪ Cert. No. E-107504-G</li> <li>▪ Expires 09/21/2021</li> </ul> </li> </ul>

**Chris is the current Construction Field Supervisor assigned to the city of Rialto.** If awarded the contract, Chris will continue in this role. Chris is very competent regarding the city's equipment, procedures, timelines, and city standards.

## Field Maintenance Team

Siemens will assign one primary streetlight technician, who will be responsible for responding to calls within normal business hours. We will also assign one secondary streetlight technician to provide back up support in the event your primary technician is unavailable (i.e. vacation, sick days, jury duty, etc.).

### Primary Technician:

	<p><b>Christopher Franco, Streetlight Technician/Electrician</b></p> <p>Chris has over 12 years of experience in streetlight maintenance, with extensive experience on all types of lighting systems (streetlight, safety lighting, park lighting, sports field lighting, etc.). He is extremely knowledgeable with all aspects of streetlight maintenance, troubleshooting, and construction.</p> <p>➤ Chris is the primary technician assigned to the City of Rialto's Streetlight Maintenance from 07/2017-Current</p>
<p><b>Experience:</b></p> <ul style="list-style-type: none"> <li>- Street Light Technician, Siemens - 2010 to Present</li> <li>- Street Light Technician, Republic ITS - 2007 to 2010 (acquired by Siemens in 2010)</li> </ul>	<div data-bbox="925 1039 1063 1102">  <p><b>IMSA</b> Your Partner in PUBLIC SAFETY</p> </div> <ul style="list-style-type: none"> <li>- IMSA Work Zone Safety</li> <li>- IMSA Level I, II, III Certified Traffic Signal Technician</li> <li>- IMSA Roadway Lighting Certified</li> </ul> <p><b>Other Industry Certifications:</b></p> <ul style="list-style-type: none"> <li>- NEC Certification #: 156990 (Expires 06/26/2019)</li> <li>- Bucket Truck Certified</li> <li>- OSHA Certified</li> </ul>

**Chris is the current streetlight technician/electrician assigned to the city of Rialto.** If awarded the contract, Chris will continue to be the assigned technician. Chris has an unparalleled knowledge of the city's equipment, procedures, and timelines.

### Back-up Technician:

 <p>Photo Not Available</p>	<p><b>Nathan Baker, Streetlight Technician/Electrician</b></p> <p>Nate has over 7 years of experience in maintenance, with extensive experience with Street Lighting Systems and processes. He is very knowledgeable with all aspects of streetlight maintenance, troubleshooting, and construction.</p>
<p><b>Experience:</b></p> <ul style="list-style-type: none"> <li>- Street Light Technician, Siemens - 2012 to Present</li> <li>- Fiber optic Technician, Verizon - 2002 to 2012</li> </ul>	<div data-bbox="998 1690 1136 1743">  <p><b>IMSA</b> Your Partner in PUBLIC SAFETY</p> </div> <ul style="list-style-type: none"> <li>- IMSA Work Zone Safety</li> <li>- IMSA Level I, II, III Certified Traffic Signal Technician</li> </ul> <p><b>Other Industry Certifications:</b></p> <ul style="list-style-type: none"> <li>- Bucket Truck Certified</li> <li>- Verizon Certified (Fiber Optic)</li> </ul>

## Management Contacts

Michael Hutchens is the Southwest Area Operations Manager and is responsible for all operations in California and directly manages the service team that, if selected, would be managing the day to day streetlight maintenance activities in the City of Rialto. Steven Teal, the Director of Service for Siemens Mobility Inc., is heavily involved in the operations and is available as an escalation point if ever necessary. Both Michael and Steven have signatory authority and are authorized to execute legal documents on behalf of Siemens Mobility, Inc (see attached "Delegation of Approval Authority".



### Steven M. Teal, Director of Service (U.S.)

Steven has had a long, productive, and successful career in the traffic signal maintenance and repair industry. Currently he assumes the accountability for overall profits and losses for the complete Customer Service (CS) business nationwide with responsibility for 60 office employees, management of 250 field employees and over 250 municipal traffic signal and street lighting maintenance contracts. Steven is involved in the local operations and will provide technical support to the local contract management team.

We feel it's important that Customers have the ability to voice opinions, concerns, and compliments to our senior managers, therefore Steven will be available to you as a top level escalation point.

#### Experience:

- Director of Service (U.S.), Siemens - October, 2015 to Present
- Southwest Operations Manager, Siemens - 2012 to 2015
- Regional Manager, Republic ITS - 2007 to 2012 *(acquired by Siemens in 2010)*
- Operations Manager, Republic ITS - 2006 to 2007
- Project Manager, Republic ITS - 2004 to 2006
- Maint. Manager, Signal Maintenance, Inc. - 2003 to 2004 *(acquired by Republic ITS in 2004)*
- Lead Traffic Signal Technician, Signal Maintenance, Inc. - 2001 to 2003
- Traffic Signal Technician, Signal Maintenance, Inc. - 1998 to 2001



- IMSA Work Zone Safety
- IMSA Level I, II, III Certified Traffic Signal Technician
- IMSA Associate Member

#### Other Industry Certifications:

- Microprocessors
- Iteris Video Detection



### Michael Hutchens, Area Operations Manager

Mike has over 25 years of extensive experience in both the technical and construction related aspects of the traffic signal and streetlight maintenance industry. He has served in many different capacities with increasing responsibility as he has shown himself to be thorough, professional and competent through the years from field laborer to project management, and most recently Operations management. Mike is responsible for overall profits and losses for the Southwest US territory with responsibility for 30 office employees, management of 70 field employees and 115 traffic signal and street lighting maintenance Customers. Mike is directly involved in the day to day operations. Mike will support the contract management team and also serve as the City's first point of escalation, if necessary.

#### Experience:

- Operations Manager, Siemens - November, 2015 to Present
- Senior Service Account Manager, Siemens - 2010 to 2015
- Sr. Project Manager, Republic ITS - 2006 to 2010 *(acquired by Siemens in 2010)*
- Maintenance Operations Manager, Team Econolite - 2003 to 2006
- Chief Estimator, US Traffic Corporation - 1998 to 2003
- Utility Technician, Signal Maintenance, Inc. - 1994 to 1998



- IMSA Work Zone Safety
- IMSA Level I, II, III Certified Traffic Signal Technician



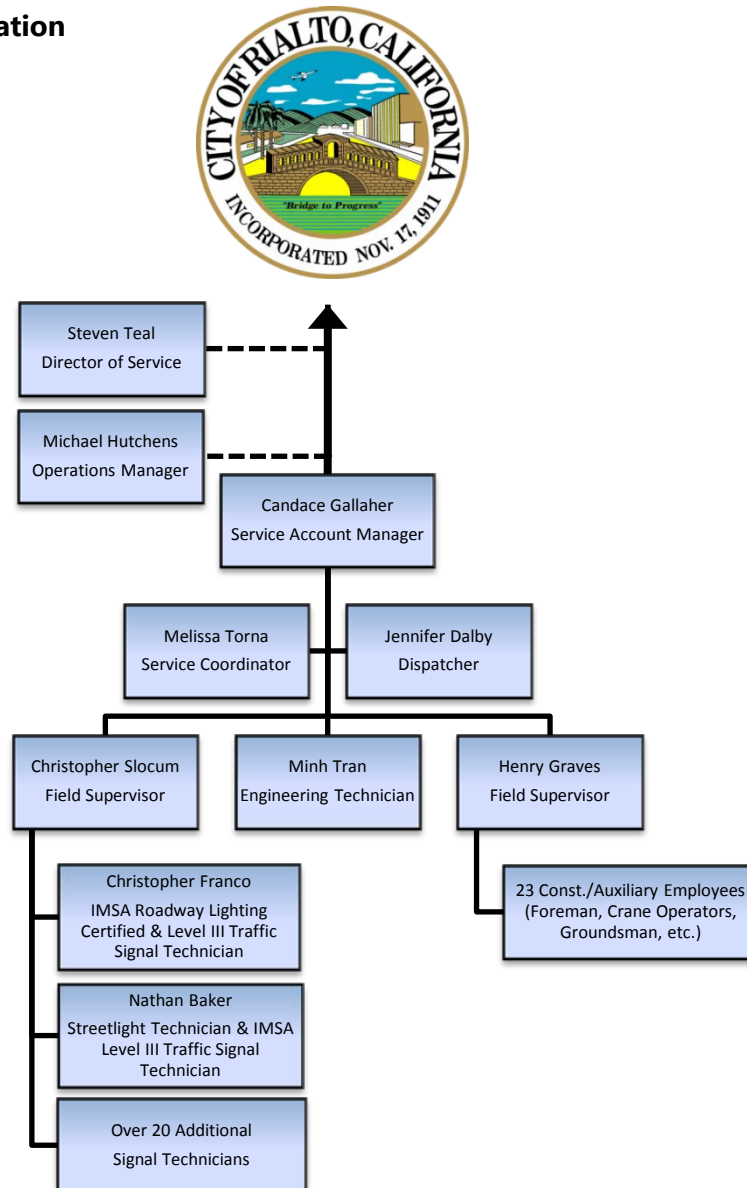
## Additional Resources

In addition to the previously mentioned streetlight technicians, Siemens has over 20 additional streetlight/traffic signal technicians (mostly IMSA Level III certified) located in Los Angeles, Ventura, Orange, Riverside, and San Bernardino County areas. We also employ over 20 key construction personnel for major repairs. These include certified crane operators, dedicated utility locators for (USA) Dig Alert service and Corning certified fiber optic technicians.

For your reference and to outline the strength of our team, we have listed additional personnel below:

SOUTHERN CALIFORNIA ROSTER			IMSA					nec	
Area	Employee Name	Position/Title	Workzone Safety	Level I Technician	Level II Technician	Level III Technician	Level III Bench	Inspector	NEC
Managers/ Supervisors	Steven Teal	Director of Service	✓	✓	✓	✓			
	Michael Hutchens	Area Operations Manager	✓	✓	✓	✓			
	Jeffrey Pierce	Service Account Manager	✓	✓	✓	✓			
	Christopher Slocum	Field Supervisor (Construction/Utility)	✓						✓
	Henry Graves	Field Supervisor (Maintenance)	✓						
Orange County	Rodrigo Gonzalez	Traffic Signal Technician	✓	✓	✓	✓	✓		✓
	Kevin Daxon	Traffic Signal Technician	✓	✓	✓	✓		✓	✓
	Niam Yanie	Traffic Signal Technician	✓	✓	✓	✓			✓
	Francisco Alvarado	Traffic Signal Technician	✓	✓	✓	✓			
	William Eichmann	Traffic Signal Technician	✓	✓	✓				
	Rodney Ford	Sound/Communications Technician	✓						
	David Elias	Traffic Signal Technician	✓						
San Diego County	Ricardo Hernandez	Traffic Signal Technician	✓	✓	✓	✓			
	Benjamin Phillips	Traffic Signal Technician	✓	✓	✓				
	Timothy Kosman	Traffic Signal Foreman	✓	✓	✓				
	Raphael Lopez	Street Light Technician	✓						
San Bernardino/ Riverside County	Samson Monte	Lead Traffic Signal Technician	✓	✓	✓	✓	✓		✓
	Timothy Walker	Lead Traffic Signal Technician	✓	✓	✓	✓			✓
	Alberto Ramirez	Traffic Signal Technician	✓	✓	✓	✓			✓
	Jorge Luviano	Traffic Signal Technician	✓	✓	✓	✓			
	Neale Ramos	Traffic Signal Technician	✓	✓	✓	✓			
	Gabriel Knutson	Traffic Signal Technician	✓	✓	✓				✓
	Brandon Meidl	Traffic Signal Technician	✓	✓	✓				
Los Angeles/ Ventura County	Gerardo Anguiano	Traffic Signal Technician	✓	✓	✓	✓	✓		✓
	Linda McNeill	Traffic Signal Technician	✓	✓	✓	✓			✓
	Emigdio Cervantes	Traffic Signal Technician	✓	✓	✓	✓			
	Michael Ortega	Traffic Signal Technician	✓	✓	✓	✓			
	Ben Lokken	Traffic Signal Technician	✓	✓	✓	✓			
	Yolanda Bejarano	Traffic Signal Technician	✓	✓					
Specialist/ Technical Support	Jacob Gamboa	Traffic Signal/Street Light Groundman	✓						
	Minh Tran	Engineering Technician/Specialist	✓	✓	✓	✓	✓	✓	✓
	Matthew Hullin	Traffic Signal Specialist/Lab Technician	✓	✓	✓	✓	✓		
Construction & Utility Support	Nathaniel Baker	Traffic Signal/Fiber Optics Technician	✓	✓	✓				
	Son Le	Streetlight/Traffic Signal Technician	✓	✓	✓	✓			✓
	Christopher Franco	Streetlight/Traffic Signal Technician	✓	✓	✓	✓			✓
	Colin Landis	Streetlight/Traffic Signal Technician	✓	✓	✓	✓			
	David Molino	Traffic Signal Construction Foreman	✓	✓					✓
	Cecil Terry Jr.	Traffic Signal Construction Foreman	✓						✓
	Craig Yanes	Traffic Signal Foreman, Loop Crew Lead	✓						
	Hugo Munoz	Traffic Signal Foreman, Crane Operator	✓						
	Jeff Willis	Traffic Signal/Street Light Groundman	✓	✓	✓				
	Chad Newton	Traffic Signal Groundman, Crane Operator	✓	✓	✓				
	David Lakeman	Traffic Signal Groundman, Crane Operator	✓						
	Jose Robles Herrera	Traffic Signal/Street Light Groundman	✓						
	Olsen Garcia	Traffic Signal Groundman, Loop Crew	✓						
	Johnathon Burgess	Traffic Signal/Street Light Groundman	✓						
	Brian Lucas	Traffic Signal/Fiber Optics Technician	✓						
	Frank Jaurigue	Traffic Signal/Street Light Groundman	✓						
	Herman Noriega	Traffic Signal/Street Light Groundman	✓						
	Mark Medina	Traffic Signal/Street Light Groundman	✓						
	Casey Garcia	USA Underground Utility Locator	✓						
	Raphael Vargas	Street Light Outage Checker							

## Organizational Information



## Staffing Levels

Siemens ITS has the largest workforce of Streetlight Technicians, IMSA Level III Certified Traffic Signal Technicians, and NEC Certified Electricians in the industry. In addition to the technicians/electricians noted, Siemens employs a wealth of key personnel including our own in-house loop crew as well as construction personnel for major repairs.

## Sub-contractors / Sub-consultants

Siemens intends to use sub-contractors (West Coast Backhoe Services, Inc. and/or Competitive Edge Electric, Inc.) for digging pole foundations/trenching. Both of these vendors specialize in excavation (trenches/holes). All other services will be performed by Siemens as the Prime contractor.

Suppliers and manufactures will be used as-needed to allow Siemens to provide the best overall cost savings for the City of Rialto and/or as dictated by city standards.

## D. Firm Qualifications

Siemens is uniquely qualified to achieve the goals and targets that have been established by the City of Rialto in this RFP. Our core business is traffic signal and streetlight maintenance and repair services. We have a long history of providing exceptional traffic solutions and services for municipal agencies throughout the United States.

### Our experience:



Siemens ITS continues to successfully execute long term service agreements in over 200 communities nationwide, which include maintenance programs for:

- 10,000 Signalized Intersections
- 400,000 Streetlights
- 600 Call Boxes



In California, Siemens ITS maintains traffic signals and street lighting for 115 communities, encompassing:

- 4,000 signalized locations
- 40,000 streetlights
- 600 Call Boxes

As the leader in the private traffic signal and streetlight maintenance industry in the United States, Siemens ITS can provide unparalleled expertise and outstanding value in traffic signal and street lighting related services. Among the most beneficial:

- ✓ Siemens has the largest workforce of Streetlight Technicians, IMSA level III Certified Technicians, and NEC Certified Electricians in the industry. In addition, Siemens employs a wealth of key construction personnel for major repairs, dedicated utility locators for underground service alert (USA) Dig Alert service and Corning certified fiber optic technicians. ***Please refer to the Staffing Resources section for details pertaining to the extensive experience of our employees assigned to your service agreement.***
- ✓ Siemens has strategically positioned local field offices with an abundance of inventory and technical resources.
- ✓ Our ability to complete entire projects in-house. Although we have many valuable external partners, we do not have to rely on consultants, outside sub-contractors, or sourced project management. This improves communication, streamlines work, and eliminates unnecessary costs or delays.
- ✓ We give our Customers the access to effectively track progress and manage service orders and the ability to review historical intersection information using our web-based Customer Portal. All technicians wirelessly update the street light and traffic signal database as work is performed making all information available virtually real time.

Siemens ITS is focused on delivering what your city needs the most today; safe, reliable infrastructure solutions that help decrease costs, increase revenue, and have a positive environmental impact for the City of Rialto and its residents.

## Corporation Information / Contractor's License / Public Works Contractor Registration

Siemens Mobility, Inc. is a corporation, incorporated in the State of Delaware on November 29<sup>th</sup>, 2017. Siemens Intelligent Traffic Solutions (ITS) is a business unit within Siemens Industry, Inc. a subsidiary member of the Siemens AG corporate group. Our federal tax employer I.D. number is 30-1018552 and our corporate address is One Penn Plaza Suite 1100, New York, NY 10119.

As previously mentioned above under Management Contacts, both Michael Hutchens and Steven Teal have signatory authority and are authorized to execute legal documents on behalf of Siemens Mobility, Inc (see attached "Delegation of Approval Authority".

Siemens Mobility Inc. is an electrical contracting firm who is California licensed and bonded as a C-10 contractor (CA License #1042278). Our company specializes in construction and maintenance of traffic signals, streetlights and associated equipment. Siemens Mobility Inc.'s national staff of more than 200 employees includes an array of professional engineers and technicians with International Brotherhood of Electrical Workers (IBEW), IMSA and numerous industry manufacturer and systems certifications.



<https://www2.cslb.ca.gov/onlineServices/CheckLicense/LicenseDetail.aspx?LicNum=1042278>

## Contractor's License Detail for License # 1042278

### Business Information

SIEMENS MOBILITY INC  
1026 E LACY AVE  
ANAHEIM, CA 92805  
Business Phone Number: (714) 458-1534

Entity Corporation  
Issue Date 07/25/2018  
Expire Date 07/31/2020

### License Status

**This license is current and active.**

All information below should be reviewed.

### Classifications

C10 - ELECTRICAL

State of California Department of Industrial Relations								
Details	Legal Name	Registration Number	County	City	License Type/Number(s)	Current Status	Registration Date	Expiration Date
<a href="#">View</a>	SIEMENS MOBILITY INC.	1000059880	ORANGE	ANAHEIM	CSLB:1042278	Active	07/30/2018	06/30/2019

## References

Siemens has been extremely successful in retaining traffic signal, streetlight, and engineering customers due to our desire to offer the best possible customer service. We have an exemplary customer service track-record highlighted by our well-qualified field personnel, knowledgeable customer service representatives, and proprietary detailed monthly reports. We understand what is required to maintain a community's infrastructure and strive to exceed our customer's expectations.

Client/Agency	Customer Address	Type of Work	Agency Contact Person	Telephone Number	Email Address	Customer Since	Contract Status	Contract Amount
Alhambra, City of	111 South First St Alhambra, CA 91801	On-Call Traffic Signal Maintenance	Ed Wright	(626) 570-5062	EWRIGHT@cityofalhanbra.org	Jun-07	Ongoing	\$15,000.00
Anaheim, City of	201 South Anaheim Boulevard Suite 502 Anaheim, CA 92805	On-Call Traffic Signal Maintenance	John Thai Jeff Swanson	(714) 765-5202 (714) 412-9233	jthai@anaheim.net jswanson@anaheim.net	Oct-04	Ongoing	\$1,080,000.00
Apple Valley, Town of	14955 Dale Evans Pkwy. Apple Valley, CA 92307	Traffic Signal Maintenance	Mike Cadey	(760) 240-7000 Ext 7576	mcady@applevalley.org	Oct-04	Ongoing	\$183,395.00
Arcadia, City of	11800 Goldring Road Arcadia, CA 91066	On-Call Traffic Signal Maintenance	Tyler Polidori	(626) 256-2710	tpolidori@arcadica.gov	Oct-04	Ongoing	\$44,470.00
Artesia, City of	18747 Clarkdale Ave. Artesia, CA 90701	Traffic Signal Maintenance		(562) 865-6262		Dec-97	Ongoing	\$25,000.00
Azusa, City of	213 E. Foothills Blvd. Azusa, CA 91702	Traffic Signal Maintenance	Daniel Bobadilla	(626) 812-5264	dbobadilla@ci.azusa.ca.us	Sep-88	Ongoing	\$65,000.00
Baldwin Park, City of	14403 E. Pacific Ave Baldwin Park, CA 91706	Traffic Signal Maintenance	David Lopez	(626) 960-4011 Ext 458	dlopez@baldwinpark.com	Oct-18	Ongoing	\$140,000.00
Banning, City of	99 Ramsey Street Banning, CA 92220	Traffic Signal Maintenance	Laurie Sampson	(951) 922-3139	lsampson@ci.banning.ca.us	Feb-96	Ongoing	\$25,000.00
Barstow, City of	220 East Mountain View St, Suite A Barstow, CA 92311	Traffic Signal Maintenance	Tom Alva	(760) 255-5141	talva@barstowca.org	May-11	Ongoing	\$245,670.00
Cal Poly Pomona	3801 West Temple Avenue Pomona, Ca. 91768	Traffic Signal Maintenance	Christopher Norris	(909) 869-4267	cnorris@cpp.edu	Jul-10	Ongoing	\$1,000.00
Calabasas, City of	100 Civic Center Way Calabasas, CA 91302	Traffic Signal Maintenance	Benjamin Chan	(818) 224-1600	bchan@cityofcalabasas.com	Jun-11	Ongoing	\$50,000.00
Calimesa, City of	908 Park Avenue Calimesa, CA 92320	Traffic Signal Maintenance	Margaret Monson	(909) 795-9801 Ext 235	pworks@cityofcalimes.net	Oct-04	Ongoing	\$25,000.00
Carlsbad, City of	405 Oak Ave Carlsbad, CA 92008	Contract Repair Work As Needed	Doug Bilse Tam Tran	(760) 602-7504 (760) 602-2736	doug.bilse@carlsbadca.gov tam.tran@carlsbadca.gov	Apr-18	Ongoing	TBD
Cathedral City, City of	68700 Avenida Lalo Guerrero Cathedral City, CA 92234	Traffic Signal Maintenance	Deanna Pressgrove	(760) 770-0369	DPressgrove@cathedralcity.gov	Jul-18	Ongoing	\$100,000.00
Chino, City of	13220 Central Ave Chino, CA 91710	Traffic Signal Maintenance	Mario Flores	(909) 591-9828	mflores@cityofchino.org	Jul-12	Ongoing	\$918,374.00
Colton, City of	650 No La Cadena Drive Colton, CA 92324	Traffic Signal Maintenance	Victor Ortiz	(909) 370-5065	vortiz@coltonca.gov	Jul-08	Ongoing	\$87,120.00
Commerce, City of	2535 Commerce Way Commerce, CA 90040	Traffic Signal Maintenance	Gina Nila	(323) 722-4805 Ext 2839	ginan@ci.commerce.ca.us	Oct-04	Ongoing	\$50,000.00
Coronado, City of	1825 Strand Way Coronado, CA 92118	Traffic Signal Maintenance	Ed Walton Dave Johnson	(619) 522-7385 (913) 522-2425	ewalton@coronado.ca.us djohnson@coronado.ca.us	Nov-17	Ongoing	\$25,000.00
Costa Mesa, City of	PO Box 1200 COSTA MESA CA 92626	Traffic Signal Maintenance	Mike Sampson	(714) 754-5017	michael.sampson@costamesaca.gov	Mar-11	Ongoing	\$347,016.00
Cudahy, City of	5220 Santa Anna Street Cudahy, CA 90201	Traffic Signal & Streetlight Maintenance	Aaron Hernandez-Torres	(323) 773-5143 Ext 228	ahernandez@cityofcudahyca.gov	Jun-85	Ongoing	\$15,000.00
Cypress, City of	5775 Orange Ave. Cypress, CA 90630	Traffic Signal Maintenance	Nick Mangkalakiri	(714) 229-6729	N.Mangkal@cypressca.org	Oct-18	Ongoing	\$385,000.00
Dana Point, City of	33282 Golden Lantern Dana Point, CA 92628	Traffic Signal Maintenance	Matt Sinacori	(949) 248-3574	msinacori@danapoint.org	Jul-02	Ongoing	\$35,000.00
Desert Hot Springs, City of	65950 Pierson Blvd Desert Hot Springs, CA 92240	Traffic Signal Maintenance	Scott Wittig	(760) 329-6411	swittig@cityofdhs.org	Mar-11	Ongoing	\$4,000.00
Diamond Bar, City of	21825 E. Copley Drive Diamond Bar, CA 91765	Traffic Signal Maintenance	David Liu Christian Malpica	(909) 839-7041 (909) 839-7042	Dliu@diamondbarca.gov CMalpica@diamondbarca.gov	Sep-00	Ongoing	\$150,000.00
El Cajon, City of	200 E Main St. El Cajon, CA 92020	SL Retrofit Contract/ No Maintenance at this time	Mario Sanchez	(619) 441-1651	msanchez@cityofelcagon.us	Apr-18	Ongoing	\$18,995.00
El Monte, City of	3527 Santa Anita El Monte, CA 91731	On-Call Traffic Signal Maintenance	Vincent Ramirez	(626) 580-6256	vramirez@elmonteca.gov	Dec-17	Ongoing	\$25,000.00
Fountain Valley, City of	PO Box 8030 Fountain Valley, CA 92728	Traffic Signal Maintenance	Temo Galvez John Nguyen	(714) 593-4517 (714) 593-4443	temo.galvez@fountainvalley.org john.nguyen@fountainvalley.org	Oct-00	Ongoing	\$100,000.00
Fullerton City of	303 W. Commonwealth Fullerton, CA 92832	Traffic Signal Maintenance	Dave Langstaff	(714) 738-6858	davel@ci.fullerton.ca.us	Apr-18	Ongoing	\$125,000.00
Garden Grove, City of	PO Box 3070 Garden Grove, CA 92840	On-Call Traffic Signal Maintenance	Jose Vasquez	(714) 719-0278	josev@ci.garden-grove.ca.us	Feb-12	Ongoing	\$300,000.00
Gardena, City of	1700 West 162nd Street Gardena, CA 90247	On-Call Traffic Signal Maintenance	Jon Felix	(310) 217-9642	jfelix@ci.gardena.ca.us	Sep-98	Ongoing	\$5,000.00
Golden Rain Foundation	PO Box 3519 Seal Beach, CA 90740	Traffic Signal Maintenance	Mark Weaver	(562) 431-6586	markw@lwsb.com	Dec-91	Ongoing	\$5,000.00
Hermosa Beach, City of	1315 Valley Drive Hermosa Beach, CA 90254	On-Call Traffic Signal Maintenance	Ellis Freeman	(310) 318-0259	efreeman@hermosabch.org	Sep-98	Ongoing	\$1,000.00
Hesperia, City of	15776 Main Street Hesperia, CA 92345	On-Call Traffic Signal Maintenance	Scott Smith	(760) 947-1814	ssmith@cityofhesperia.us	Jul-03	Ongoing	\$15,000.00
Highland, City of	27215 Base Line Highland, CA 92346	Traffic Signal Maintenance	Carlos Zamano	(909) 864-8732 Ext 254	czamano@cityofhighland.org	Jul-02	Ongoing	\$5,000.00
Huntington Beach, City of	2000 Main St Huntington Beach, CA 92648	Streetlight Maintenance	Bob Stachelski	(714) 536-5523	bstachelski@surfcity-hb.org	Jul-17	Ongoing	\$2,250,000.00
Indio, City of	93-101 Avenue 45 Indio, CA 92201	On-Call Traffic Signal Maintenance	Ricardo Mercado	(760) 625-1817	rmercado@indio.org	Jul-06	Ongoing	\$25,000.00
Irvine, City of	6427 Oak Canyon #3 Irvine, CA 92618	Traffic Signal Maintenance	Toan Nguyen Dave Flanagan	(949) 724-6000 (949) 724-7684	tnguyen@ci.irvine.ca.us dflanagan@ci.irvine.ca.us	Sep-98	Ongoing	\$850,826.00



Client/Agency	Customer Address	Type of Work	Agency Contact Person	Telephone Number	Email Address	Customer Since	Contract Status	Contract Amount
La Habra, City of	201 West La Habra Blvd La Habra, Ca. 90633	Traffic Signal Maintenance	Michael Plotnik	(562) 383-4162	mplotnik@lahabra.ca.gov	Jul-10	Ongoing	\$93,000.00
La Puente, City of	15900 E. Main Street La Puente, CA 91744	Traffic Signal Maintenance	Ricardo Carrillo	(626) 855-1500	rcarrillo@lapuente.org	Jan-09	Ongoing	\$55,000.00
La Quinta, City of	78-495 Calle Tampico La Quinta, CA 92253	On-Call Traffic Signal Maintenance	Kris Gunterson	(760) 777-7051	kgunterson@la-quinta.org	Sep-08	Ongoing	\$1,000.00
Laguna Beach, City of	505 Forest Ave Laguna Beach, CA. 92651	SL Maintenance	Wade Brown	(949) 497-0360	wbrown@lagunabeachcity.net	Feb-18	Ongoing	\$40,000.00
Laguna Niguel, City of	30111 Crown Valley Pkwy Laguna Niguel, CA 92677	Traffic Signal Maintenance	Edgar Abrencia	(949) 362-4338	fabrencia@cityoflagunaniguel.org	Nov-16	Ongoing	\$165,000.00
Lomita, City of	24300 Narbonne Lomita, CA. 90717	Traffic Signal & Streetlight Maintenance	Virginia Lortz	(310) 325-9830	v.lortz@lomitacity.com	Feb-03	Ongoing	\$5,000.00
Malibu, City of	23815 Stuart Ranch Road Malibu, CA 90265	Traffic Signal Maintenance	Travis Hart	(310) 456-2489 Ext 341	thart@malibucity.org	May-98	Ongoing	\$7,920.00
Maywood, City of	4319 East Slauson Avenue Maywood, CA. 90270	Traffic Signal Maintenance	Art Ramirez	(310) 562-5723	art.ramirez@cityofmaywood.org	Aug-79	Ongoing	\$20,000.00
Monrovia, City of	600 South Mountain Avenue Monrovia, CA 91016	Traffic Signal Maintenance	Sean Sullivan	(626) 932-5522	ssullivan@ci.monrovia.ca.us	Jul-87	Ongoing	\$20,000.00
Montebello, City of	1600 West Beverly Blvd. Montebello, CA 90640	Traffic Signal Maintenance	Sam Kouri	(323) 887-1462	Skouri@cityofmontebello.com	Sep-99	Ongoing	\$150,000.00
Moorpark, City of	799 Moorpark Ave. Moorpark, CA 93021	Traffic Signal Maintenance	Ashraf Rostom	(805) 208-5669	Arostom@MoorparkCA.gov	Jul-87	Ongoing	\$20,000.00
Newport Beach, City of	3300 Newport Blvd. Newport Beach, CA 92663	Traffic Signal Maintenance	Bryan Loo	(949) 644-3324	bloo@newportbeachca.gov	Oct-04	Ongoing	\$280,000.00
Newport Beach, City of	PO Box 1768 Newport Beach, CA 92660-3267	Streetlight Maintenance	Jim Auger Dave Ichikawa	(949) 644-3324 (949) 718-3431	jauger@newportbeachca.gov dichikawa@newportbeachca.gov	Aug-17	Ongoing	\$280,000.00
Norco, City of	1281 Fifth Street Norco, CA 92860	Traffic Signal Maintenance	Chad Blais	(951) 270-5678	cblais@ci.norco.ca.us	Dec-06	Ongoing	\$25,000.00
Ontario, City of	303 E. B Street Ontario, CA. 91764	Traffic Signal Maintenance	Johnson Hua	(909) 395-2131	jhua@ontarioca.gov	Jul-06	Ongoing	\$497,124.50
Ontario, City of	303 E. B Street Ontario, CA. 91764	Streetlight Maintenance	Patrick Malloy	(909) 395-2612	pmalloy@ontarioca.gov	Oct-04	Ongoing	\$568,485.00
Orange, City of	637 W. Struck Orange, CA 92867	On Call TS Maintenance	Jimmy Rocha	(714) 981-9567	jrocha@cityoforange.org	Apr-11	Ongoing	\$40,000.00
Orange County Transportation Authority	550 South Main Street Orange, CA. 92863	Call Box Maintenance	Patrick Sampson	(714) 560-5425	psampson@octa.net	Jul-09	Ongoing	\$300,000.00
Palm Desert, City of	73510 Fred Waring Drive Palm Desert, CA 92260	Traffic Signal Maintenance	Robert Becerra	(760) 346-0611	rbecerra@cityofpalmdesert.org	Feb-06	Ongoing	\$100,000.00
Port Hueneme, City of	746 Industrial Ave. Port Hueneme, CA 93041	Traffic Signal Maintenance	Terri Padilla	(805) 986-6577	tpadilla@cityofporthueneme.org	Jul-96	Ongoing	\$25,000.00
Poway, City of	14467 Lake Poway Road Poway, CA 92064	Park Lighting (Item 15) Street Lighting (Item 10) Traffic Signals (Item 5)	Diane Mann Dona Valentino Mike Bernd	(858) 668-4717 (858) 668-4704 (858) 668-4738	dmann@poway.org dvalentino@poway.org mbernd@poway.org	Jul-13	Ongoing	\$300,000.00
Rancho Cucamonga, City of	10500 Civic Center. Dr. Rancho Cucamonga, CA 91729	Traffic Signal Maintenance	Pat Gallagher	(909) 477-2740 Ext 4109	pat.gallagher@cityofrc.us	Oct-04	Ongoing	\$828,050.00
Rancho Mirage, City of	69-825 Highway 111 Rancho Mirage, CA 92270	Traffic Signal Maintenance	Justin Ruberg	(760) 343-0561 Ext 532	justinr@ranchomirageca.gov	May-04	Ongoing	\$10,000.00
Rancho Santa Margarita, City of	22112 El Paseo Rancho Santa Margarita, CA 92688	Traffic Signal Maintenance	Terry Gregory	(949) 635-1800 Ext 6102	tgregory@cityofrsm.org	Aug-16	Ongoing	\$161,139.00
Rialto, City of	335 W. Rialto Ave Rialto, Ca. 92376	LED Streetlight Conversion	Azzam Jabsheh	(909) 820-2525 Ext 2082	ajabsheh@rialto.ca.gov	May-17	Ongoing	\$1,420,230.54
Rolling Hills Estates, City of	4045 Palos Verdes Drive N. Rolling Hills, CA 90274	Traffic Signal Maintenance	Greg Grammer	(310) 377-1577	gregg@ci.rolling-hills-estates.ca.us	Feb-99	Ongoing	\$50,000.00
San Bernardino Waste	222 West Hospitality San Bernardino, CA 92415	Traffic Signal Maintenance	Steven Thom	(909) 386-9097	steve.thom@dpw.sbcounty.gov	Nov-08	Ongoing	\$15,000.00
San Diego, County of	5560 Overland Ave Suite 270 San Diego, CA 92123	Traffic Signal Maintenance	Kristen Mceachron	(858) 505-6367	kristin.mceachron@sdcounty.ca.gov	Jul-18	Ongoing	\$405,000.00
San Fernando, City of	117 Macneil Street San Fernando, Ca. 91340	On-Call Traffic Signal Maintenance	Michael Walker	(818) 898-1297	Mwalker@sfcity.org	Oct-04	Ongoing	\$55,000.00
San Marino, City of	2200 Huntington Drive San Marino, CA 91108	Traffic Signal Maintenance	Dean Werner	(626) 960-1889	Dwerner@SanMarinoCA.gov	Jan-93	Ongoing	\$25,000.00
Santa Paula, City of	970 Ventura St. Santa Paula, CA 93060	Traffic Signal Maintenance	John Ilasin	(805) 933-4212 Ext 307	jilasini@spcity.org	Jun-06	Ongoing	\$100,000.00
Seal Beach, City of	211 Eighth Street Seal Beach, CA 90740	Traffic Signal Maintenance	David Spitz	(562) 431-2527 Ext 1331	dspitz@sealbeachca.gov	Oct-04	Ongoing	\$49,761.00
Shafter, City of	336 Pacific Avenue Shafter, Ca 93263	Traffic Signal Maintenance	Michael James	(661) 746-5002 Ext 118	mjames@shafter.com	Mar-92	Ongoing	\$2,500.00
Simi Valley, City of	2929 Tapo Canyon Road Simi Valley, CA. 93063	Traffic Signal Maintenance	Dave Medina	(805) 583-6700	dmedina@simivalley.org	Aug-03	Ongoing	\$200,000.00
Solana Beach, City of	635 South Highway 101 Solana Beach, CA 92075	Traffic Signal Maintenance	Steve Kerr	(858) 720-2400	skerr@cosb.org	Jul-11	Ongoing	\$24,700.00
Solana Beach, City of	635 South Highway 101 Solana Beach, CA 92075	Streetlight Maintenance	Vanessa Rivera	(858) 720-2470	vriviera@cosb.org	Jul-11	Ongoing	\$29,700.00
South El Monte, City of	1415 Santa Anita Ave South El Monte, CA 91733	Traffic Signal Maintenance	Patrick Lang	(626) 579-6540	plang@cityofmontebello.com	Aug-95	Ongoing	\$50,000.00
South Pasadena, City of	825 Mission Street South Pasadena, CA 91030	Traffic Signal Maintenance	Francois Brard	(626) 403-7370	fbrard@southpasadenaca.gov	Mar-87	Ongoing	\$49,000.00
Southern California Edison	5000 Pacific Coast Highway San Clemente, CA. 92672	Traffic Signal Maintenance	Ruth Nevarez (Ruthie)	(949) 368-6131	ruth.nevarez@sce.com	Jan-03	Ongoing	\$2,500.00
Twentynine Palms, City of	P.O. Box 995 Twentynine Palms, CA 92277	Traffic Signal Maintenance	Noel Perdue	(760) 367-7623	nperdue@29palms.org	Jul-88	Ongoing	\$5,000.00
University of California, Irvine (UCI)	200 Public Services Building Irvine, Ca. 92697	Traffic Signal Maintenance	Daniel Herrera Kevin Tobin	(909) 824-8531 (949) 824-0967	dherrer4@uci.edu ktobin@pts.uci.edu	Oct-04	Ongoing	\$50,000.00
University of California, Los Angeles (UCLA)	555 Westwood Plaza, Suite 185 Los Angeles, CA 90095	Traffic Signal & Count Station Maintenance	Piyali Chaudhuri	(310) 206-8564	pchaudhuri@ts.ucla.edu	May-12	Ongoing	\$12,000.00

Client/Agency	Customer Address	Type of Work	Agency Contact Person	Telephone Number	Email Address	Customer Since	Contract Status	Contract Amount
Vernon, City of	4305 Santa Fe Avenue Vernon, CA 90058	Traffic Signal Maintenance	Vincent Rodriguez	(323) 583-8811 Ext 220	VRodriguez@ci.vernon.ca.us	May-18	Ongoing	\$297,354.00
Villa Park, City of	1785 Santiago Blvd Villa Park, CA 92861	Traffic Signal Maintenance	M Akrim Hindiye	(714) 998-1500	ahindiye@villapark.org	Jan-87	Ongoing	\$5,000.00
Vista, City of	1165 E. Taylor Street Vista, CA 92084	Traffic Signal & Streetlight Maintenance	Sam Hasenin Mickey Romero	(760) 639-6177 (760) 639-6116	hhasenin@ci.vista.ca.us mromero@ci.vista.ca.us	Jul-11	Ongoing	\$54,166.10
West Covina, City of	1444 West Garvey Ave West Covina, CA 91790	On-Call Traffic Signal Maintenance	Carlos Dominguez	(626) 939-8784	Cdominguez@westcovina.org	Sep-98	Ongoing	\$2,500.00
Wildomar, City of	23873 Clinton Keith Road Wildomar, CA 92595	Traffic Signal Maintenance	Les Chapman	(951) 677-7751 Ext. 205	lchapman@cityofwildomar.org	Jul-09	Ongoing	\$25,000.00
Wolf Creek Federal Services, Inc.	9466 Black Mountain Road, Suite #2 San Diego, CA 92126	Traffic Signal Maintenance	Michael Eggen	(858) 578-0276	michael.eggen@chugiachgov.com	Oct-16	Ongoing	\$37,874.16
Yucca Valley, Town of	58928 Busines Center Dr. Yucca Valley, CA 92284	Traffic Signal Maintenance	Janet Yochmowitz	(760) 369-6579 ext. 308	jyochmowitz@yucca-valley.org	Aug-13	Ongoing	\$10,000.00

## Primary Facilities and Staff Supporting the City of Rialto:

*If selected, all contract management, coordination and field technicians will be based out of this office:*

### Siemens ITS' Riverside Office

*Office, Warehouse, & Testing Facility*

2250 Business Way  
Riverside, CA 92501  
Phone (951) 784-6600  
Fax (951) 784-6700



Our Riverside location is located just 8 miles from the Rialto City Hall (near the 91/215 freeway interchange) and will be the base of operations for all things administrative to your city. The warehouse at this location stocks over \$600,000.00 in inventory including new streetlight poles, arms, luminaires, wiring, fuses, and most necessary ancillary devices. Though most of our staff keeps plenty of equipment on their trucks, if the need arises, this location can be easily accessed around the clock 365 days a year as a source of additional inventory that is readily available. Our Anaheim location is located near Anaheim Stadium, which has another \$500,000.00 in readily available inventory as an additional resource.

### Other Local Siemens ITS Facilities:

#### Siemens ITS Anaheim, CA

*Office, Warehouse, & Invoicing*

1026 E. Lacy Ave  
Anaheim, CA 92805  
Phone (714) 456-9902  
Fax (714) 456-9905

#### Siemens ITS' San Diego, CA Office

*Office & Warehouse*

1820 John Towers Ave., Suite A  
El Cajon, CA 92020  
Phone (619) 562-1104  
Fax (619) 562-1125

## Key Contact

During the evaluation, if the City should have any inquiries regarding this proposal please, feel free to contact:

Michael J. Hutchens  
Operations Manager, West  
2250 Business Way  
Riverside, CA 92501  
Phone (951) 784-6600  
Fax (951) 784-6700  
Email: [michael.hutchens@siemens.com](mailto:michael.hutchens@siemens.com)

## E. Project Schedule

Emergency response call outs and unscheduled/non-emergency repairs are initiated by calling our toll free emergency phone number **1-800-229-6090** (this will be a live dispatcher 24 hours a day, 7 days a week), report the streetlight address and pole number (if available), the problem and leave your call back information. Our dispatcher will create a work order in our visual planning board. Once the work order is released by our dispatcher it will immediately transfer to our technicians queue on their android device. As part of our quality control practice, our dispatcher will follow up with a phone call to our technician to confirm that he/she is in receipt of the call out/work order. The technician will arrive at the site within the contracted response time to assess and correct the reported problem. Once the problem is corrected, the technician will inform the Customer of the repair actions.

Throughout the term of this agreement, Siemens will provide and maintain emergency service response on a twenty-four (24) hour, three-hundred and sixty-five (365) day basis, including all holidays. All personnel for Siemens that may be dispatched will have continuous communication access through cellular phone. **The response time for emergency calls will not exceed two (2) hours, as stated in the RFP.** In cases of major malfunction or damage, Siemens will contact the Public Works Department to receive further direction.

Siemens will be responsible for responding to emergency calls from persons designated by the City. Unless otherwise identified in this Scope of Work or the Agreement, responsive calls will be paid on a time and materials basis.

There was no reference to response time for non-emergency repairs (i.e. lamp, photocell, day burning, etc.). All non-emergency calls will be responded to as mutually agreed upon between the City and Siemens.

Upon completion of responsive service requests (both Emergency and Non-Emergency), Siemens will notify the Public Works Department that the work has been completed. Notification will be within twenty-four (24) hours of said completion to both the City personnel initiating the emergency call-out and the City's contract manager.

## Project Timeline

Rialto - Maintenance of City Owned and Operated Streetlights - Proposed Schedule									
Project Lead: City of Rialto									
Start Date: 6/1/2019 Saturday									
WBS	Tasks	Task Lead	Start	End	Duration (Days)	% Complete	Working Days	Days Complete	Days Remaining
1	Preventative Maintenance	Siemens	6/1/19	6/30/19	30		20	0	30
1.1	Night Inspection of City Owned Streetlights								
1.2	Regular Maintenance - As-Needed*								
1.3	Extraordinary Maintenance - As-Needed**								
2	Preventative Maintenance	Siemens	7/1/19	7/31/19	31		23	0	31
2.1	Regular Maintenance - As-Needed*								
2.2	Extraordinary Maintenance - As-Needed**								
3	Preventative Maintenance	Siemens	8/1/19	8/31/19	31		22	0	31
3.1	Regular Maintenance - As-Needed*								
3.2	Extraordinary Maintenance - As-Needed**								
4	Preventative Maintenance	Siemens	9/1/19	9/30/19	30		21	0	30
4.1	Night Inspection of City Owned Streetlights								
4.2	Regular Maintenance - As-Needed*								
4.3	Extraordinary Maintenance - As-Needed**								
5	Preventative Maintenance	Siemens	10/1/19	10/31/19	31		23	0	31
5.1	Regular Maintenance - As-Needed*								
5.2	Extraordinary Maintenance - As-Needed**								
6	Preventative Maintenance	Siemens	11/1/19	11/30/19	30		21	0	30
6.1	Regular Maintenance - As-Needed*								
6.2	Extraordinary Maintenance - As-Needed**								
7	Preventative Maintenance	Siemens	12/1/19	12/31/19	31		22	0	31
7.1	Night Inspection of City Owned Streetlights								
7.2	Regular Maintenance - As-Needed*								
7.3	Extraordinary Maintenance - As-Needed**								
8	Preventative Maintenance	Siemens	1/1/20	1/31/20	31		23	0	31
8.1	Regular Maintenance - As-Needed*								
8.2	Extraordinary Maintenance - As-Needed**								
9	Preventative Maintenance	Siemens	2/1/20	2/29/20	29		20	0	29
9.1	Regular Maintenance - As-Needed*								
9.2	Extraordinary Maintenance - As-Needed**								
10	Preventative Maintenance	Siemens	3/1/20	3/31/20	31		22	0	31
10.1	Night Inspection of City Owned Streetlights								
10.2	Regular Maintenance - As-Needed*								
10.3	Extraordinary Maintenance - As-Needed**								
11	Preventative Maintenance	Siemens	4/1/20	4/30/20	30		22	0	30
11.1	Regular Maintenance - As-Needed*								
11.2	Extraordinary Maintenance - As-Needed**								
12	Preventative Maintenance	Siemens	5/1/20	5/31/20	31		21	0	31
12.1	Regular Maintenance - As-Needed*								
12.2	Extraordinary Maintenance - As-Needed**								

Key - Per RFP	
*	Regular Maintenance
	Lamp and Component Repairs - Within 3 business days
	TroubleShooting - Within 4 hours
	Wire Replacement - As-Needed
	Other Regular Maintenance Work - As-Needed
**	Extraordinary Maintenance
	Emergency Response - Within 2 hours
	Street Light Pull Boxes - As-Needed
	Replacement of Stolen Wire - As-Needed
	LED Retrofit - As-Needed

## ATTACHMENT "A"

**\*NOTE: THIS FORM MUST BE COMPLETED AND INCLUDED INSIDE ENVELOPE #1, "WORK PROPOSAL"\***

## MAINTENANCE OF CITY OWNED AND OPERATED STREET LIGHTS

## SIGNATURE AUTHORIZATION

PROPOSER: Siemens Mobility, Inc.

- A. I hereby certify that I have the authority to submit this Proposal to the City of Rialto for the above listed individual or company. I certify that I have the authority to bind myself/this company in a contract should I be successful in my proposal.

  
SIGNATURE **Michael J. Hutchens (Operations Manager)**

- B. The following information relates to the legal contractor listed above, whether an individual or a company. Place check marks as appropriate:

1. If successful, the contract language should refer to me/my company as:

☐ An individual;

☐ A partnership, Partners' names: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

☐ A company;

☒ A corporation

2. My tax identification number is: 30-1018552

## ADDENDA ACKNOWLEDGMENT:

Acknowledgment of Receipt of any Addenda issued by the City for this RFP is required by including the acknowledgment with your proposal. Failure to acknowledge the Addenda issued may result in your proposal being deemed non-responsive.

**In the space provided below, please acknowledge receipt of each Addenda:**

Addendum(s) # None is/are hereby acknowledged.



## ATTACHMENT "B"

**\*NOTE: THIS FORM MUST BE COMPLETED AND INCLUDED INSIDE ENVELOPE #1, "WORK PROPOSAL"\***

**MAINTENANCE OF CITY OWNED AND OPERATED STREET LIGHTS  
REQUESTS FOR PROPOSALS (RFP # 19-101)**

**Business Concerns Information**

The Proposer shall furnish the following information. Additional sheets may be attached, if necessary.

- (1) Name: Siemens Mobility, Inc.
- (2) Address: 2250 Business Way, Riverside, CA 92501
- (3) Phone No.: (951) 784-6600 Fax No.: (951) 784-6700
- (4) E-Mail: robert.paquette@siemens.com
- (5) Type of Firm: (Check all that apply)  
       \_\_\_\_\_ Individual                      \_\_\_\_\_ Partnership    X \_\_\_\_\_ Corporation  
       \_\_\_\_\_ Minority Business Enterprise (MBE)                      \_\_\_\_\_ Women Business Enterprise (WBE)  
       \_\_\_\_\_ Small Disadvantaged Business (SDB)                      \_\_\_\_\_ Veteran Owned Business  
       \_\_\_\_\_ Disabled Veteran Owned Business                      \_\_\_\_\_ Other
- (6) Business License: X Yes    \_\_\_\_\_ No    License Number: \_\_\_\_\_
- (7) Tax Identification Number: 30-1018552
- (8) Number of years as a firm practicing the requested services: 26 years
- (9) Three (3) projects of this type recently completed:
- Type of project: Streetlight Maintenance
- Contract Amount: \$2,250,000.00                      Date Completed: 07/2017 - Current
- Owner: City of Huntington Beach (Bob Stachelski) Phone: (714) 536-5523
- Type of project: Streetlight Maintenance
- Contract Amount: \$568,485.00                      Date Completed: 10/2004 - Current
- Owner: City of Ontario (Patrick Malloy) Phone: (909) 395-2612
- Type of project: Streetlight Maintenance
- Contract Amount: \$280,000.00                      Date Completed: 08/2017 - Current
- Owner: City of Newport Beach (Jim Auger) Phone: (949) 644-3324
- (10) Person who reviewed the RFP for your firm:
- Name: Robert Paquette                      Date of Review: 03/22/2019

## ATTACHMENT "C"

**\*NOTE: THIS FORM MUST BE COMPLETED AND INCLUDED INSIDE ENVELOPE #1, "WORK PROPOSAL"\***

**REQUESTS FOR PROPOSALS (RFP # 19-101)  
MAINTENANCE OF CITY OWNED AND OPERATED STREET LIGHTS**

**DEBARMENT AND SUSPENSION CERTIFICATION**

**TITLE 49, CODE OF FEDERAL REGULATIONS, PART 29**

The Consultant, under penalty of perjury, certifies that, except as noted below, he/she or any other person associated therewith in the capacity of owner, partner, director, officer, and manager:

- Is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any federal agency;
- Has not been suspended, debarred, voluntarily excluded or determined ineligible by any federal agency within the past 3 years;
- Does not have a proposed debarment pending; and
- Has not been indicted, convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct within the past 3 years.

If there are any exceptions to this certification, insert the exceptions in the following space.

**None**

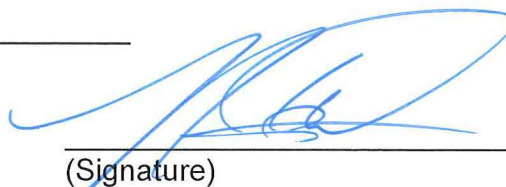
Exceptions will not necessarily result in denial of award, but will be considered in determining Proposer responsibility. For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

Notes: Providing false information may result in criminal prosecution or administrative sanctions.

Consultant Name: Siemens Mobility, Inc.

04/04/2019

(Date)



(Signature)

Michael J. Hutchens (Operations Manager)

(Name & Title)

## ATTACHMENT "D"



**CITY OF RIALTO**  
**DISCLOSURES REQUIRED BY PERSONS OR ENTITIES**  
**CONTRACTING WITH THE CITY OF RIALTO**

Pursuant to Rialto Municipal Code section 2.48.145, all persons or business entities supplying any goods or services to the City of Rialto shall disclose whether such person or entity is related to any officer or employee of the City by blood or marriage within the third degree which would subject such officer or employee to the prohibition of California Government Sections 87100 et. seq., Fair Political Practices Commission Regulation Section 18702, or Government Code Section 1090.

By submitting this proposal, or supplying any goods or services to the City, the undersigned hereby attests under penalty of perjury, personally or on behalf of the entity submitting this proposal or supplying any goods or services to the City, as well the entity's officers, representatives and the undersigned, that it/they have no relationship, as described above, or financial interests, as such term is defined in California Government Section 87100 et. seq., Fair Political Practices Commission Regulation Section 18702, or Government Code Section 1090, with any City of Rialto elected or appointed official or employee, except as specifically disclosed immediately below:

Vendor/Contractor/Consultant:

Siemens Mobility, Inc.City of Rialto Official/  
Employee Name(s)The nature of the relationship with the  
person listed is:N/AN/ABy: Name: Michael J. HutchensTitle: Operations Manager



THIS DELEGATION ONLY APPLIES TO SIEMENS MOBILITY, INC. ALL CONTRACTS, BIDS, CERTIFICATES, AFFIDAVITS OR ANCILLARY DOCUMENTS TO BE SIGNED ON BEHALF OF SIEMENS INDUSTRY, INC. MUST BE SIGNED BY MARC BUNCHER AND MARSHA SMITH WITHOUT EXCEPTION

DELEGATION OF APPROVAL AUTHORITY FROM  
CEO MARC BUNCHER AND CFO MARSHA SMITH

Mobility Management  
Rolling Stock  
Intelligent Traffic Systems  
Turnkey Projects & Electrification  
Customer Services

SIEMENS MOBILITY, INC.

- A. The undersigned **Marc Buncher, CEO** and **Marsha Smith, CFO** of the Siemens Mobility, Inc. (the "Corporation"), a corporation duly organized and existing under the laws of the State of Delaware, by virtue of the authority vested as CEO and CFO to sign or countersign and otherwise execute in the name, or on behalf of the Corporation, any bids, projects, contracts, agreements and any certificates, affidavits or ancillary documents in connection therewith to the extent the foregoing instruments and are consistent with the limits of authority granted under LoA guidelines and grants of release for and on behalf of the Corporation, do hereby delegate to and acknowledge that the following person(s) may exercise such authority for and on our behalf up to \$10 million.

<u>AUTHORIZED SIGNATORIES</u>	
<u>Business Operations</u> (Name/Position)	<u>Finance/Central Support Function</u> (Name/Position)
John Paljug VP – MM	Stefan Heckrath Senior Director, FBA – MM
Michael Cahill VP – RS	Christopher Halleus Senior Director, FBA – RS
Robin Stimson VP – RS MK&S	James Thornton Head of Procurement – MO
Andreas Thon VP – TPE	Michael Tyler Senior Director, FBA – CS
Marcus Welz VP – ITS	Miriam Scheer Senior Director, FBA – TPE
	David Buchfuehrer Senior Director, FBA – ITS

- B. It is further acknowledged that the following individuals are hereby authorized to sign or countersign and otherwise execute in the name or on behalf of the Corporation the same documents as referenced in paragraph A, up to and including a transactional limit of \$5 million. Any such delegation extends to but is limited to the same scope, documents and subject matter as referenced and granted in paragraph A, limited to the monetary amount stated in this paragraph.

<u>AUTHORIZED SIGNATORIES</u>	
<u>Business Operations</u> (Name/Position)	<u>Finance/Central Support Function</u> (Name/Position)
Douglas Dreisbach Director, Projects – MM	Nick D'Alessandro Controller, Products & Freight Engineering MM
Stephan Klein, Senior Project Director – MM	Jessica Shailegan Director, Procurement – MM
Steve Gitkin Sales Director - ITS	Valerie Conway Senior Director, RS SPR
David Gutierrez Director, RS LR	Thomas Wiechert Director, RS LR
Luis Tondi Resta Director, Products – MM	Dariusz Chrominski Director, RS LM
Armin Kick VP – LM & HI	Thomas Glafenheim Director, RS SC BG & RS TD
Omid Akbarzadeh-Paydar Director, RS SC BG	Kim Swain Director, RS CRC & LM
Raymond Ginnell VP – RS CRC	Angel Acuna-Siles Director, FBA Projects – MM
Mike Nolan Director, Sales – MM	Matthew Rumbold Manager, Procurement – CS
Laura Coates General Manager, RS TD	

- C. It is further acknowledged that the following individuals are hereby authorized to sign or countersign and otherwise execute in the name, or on behalf of the Corporation, the same documents as referenced in paragraph A, up to and including a transactional limit of \$3 million. Any such delegation extends to but is limited to the same scope, documents and subject matter as referenced and granted in paragraph A, limited to the monetary amount stated in this paragraph.

<u>AUTHORIZED SIGNATORIES</u>	
<u>Business Operations</u> (Name/Position)	<u>Finance/Central Support Function</u> (Name/Position)
Tony Ritter Director, CS	Nikki Bassi Director, RS
Reiner Martin Director, CS	Cathie Steele Director, CS LR & MM
Mark Bennett VP, Operations RS	Carrie Hernandez Director, RS SPR
David Hart Manager, TPE	Michelle Picard Director, RS
Cesar Losada Director, CS	Matthaeus Decker Manager, RS SPR
Goutham Lingannagari Director, Bid & Project Management – ITS	Craig Debevoise Projects Commercial, ITS
Simon Davidoff Director, Data Services – CS	David Anderson Project Procurement Manager, TPE
Steve Teal Director, ITS Service	Rudolf Wagner Performance Controlling, MO



Jeb A. Echols Manager, Project Estimating – MM	Warren Openshaw Director, Operations BA, RS
Paul Aichholzer Director, Projects, RS CRC & LM	Natalie Liggett Sr. Commercial Project Manager, MM
Rodrigo Resende Business Development Professional, TPE	Astig Arakelian Real Estate, MO
Benjamin Kotze Head of Engineering, TPE	Angela Maria De Paiva Delicado Finance Manager, REM Americas
Gary O'Brien Head of REM Americas	

- D. It is further acknowledged that the following individuals are hereby authorized to sign or countersign and otherwise execute in the name, or on behalf of the Corporation, the same documents as referenced in paragraph A, up to and including a transactional limit of \$1 million. Any such delegation extends to but is limited to the same scope, documents and subject matter as referenced and granted in paragraph A, limited to the monetary amount stated in this paragraph.

AUTHORIZED SIGNATORIES	
<u>Business Operations</u> (Name/Position)	<u>Finance/Central Support Function</u> (Name/Position)
Paul Eliea, Director, MM	Tommy Charurat Director, Performance Controlling RS
David Costello, Director, MM	Gisela Kaufmann Controller, MM
Dave Jeanette Manager, MM	Constanze Kutschki Manager, RS SPR
Jim Lyons Sr. Manager, MM	Ronald Staggs Commercial Project Manager, RS LR
Jeff Balogh Sr. Director, MM	Mary Matos Commercial Project Manager, RS LR
George Long V, Engineering RS	Christine Jaw Commercial Project Manager, CS
Robert Martner Senior Project Manager, RS LM	Kavita Patel Commercial Project Manager, CS
Jeffrey Curran Project Manager, RS LR	Christopher Smith Commercial Project Manager, RS LR
Duane Kopp Project Manager, CS	Adam Huey Commercial Project Manager, RS CRC & LM
Ron VanHuiksloot Project Manager, RS LR	Thomas Koprowski Commercial Project Manager, RS SC BG
Thomas Stehlik Project Manager, RS ME	David Spence Commercial Project Manager, ITS
Viorel Aninoiu Project Manager, RS LR	Solomon Lee Commercial Project Manager, MM
Carsten Nebe Project Manager, RS CRC	David Sarles Procurement Commodity Manager, MM
Mark Anderson Project Manager, CS	Stuart Adler Project Procurement Manager, MM
Aaldrik Metting Project Manager, RS LR	Joel Nielsen Commercial Project Manager, RS LR
Chander Khanna, Sr. Director, Manufacturing Processes RS	James Hryniewicz Commercial Bid Manager, TPE
Ibrahim Kalender Project Manager, RS SC BG	Daria Lesnykh Commercial Project Manager, CS

Barry Sidler Program Manager, CS	Donna Lam Commercial Project Manager, RS CRC
Luis Correia Project Manager, CS	Noureann Mitchell Procurement Project Manager, ITS
Michael Hutchens Operations Manager, ITS	Rosa Baquero Commercial Project Manager, Field Services RS
William Tucker Operations Manager, ITS	Sarah Jenik Commercial Support, CS
Gerhard Leitner Field Engineering Management, CS	David Michna Commercial Project Manager, CS
Ivan Bukin Project Manager, CS	Peter Silberhorn Commercial Project Manager, RS CRC & ME
Kevin McGrew Director, Quality RS	Lars Volger Commercial Project Manager, MM
Jamil Nasr Engineering Director, MM	Tien Pham Commercial Project Manager, CS
Ben Linden Senior Director Carborne Engineering, MM	Liam Nelson Commercial Project Manager, TPE
Christopher Hammett Project Manager, TPE	Marcin Szczapa Commercial Project Manager, CS
Abhinav Mitra Project Manager, TPE	Clive Lepper Commercial Project Manager, RS LR
Matthew Thomas Project Manager, CS	Michael Keats Commercial Project Manager, TPE
Mason Boswell Project Manager, RS LR	Noe Padilla Commercial Project Manager, TPE
Mark Godsey Project Manager, TPE	Nishant D'Sa Commercial Project Manager, MM
Shawn McCuaig Director, Field Services RS	Lauren Westfall Commercial Project Manager, MM
Evgeny Inozemtsev Project Manager, RS SC BG	Lisa Carns Commercial Project Manager, MM
Francois-Xavier Beau Project Director, MM	Angela Hunter Commercial Project Manager, MM
Jacob Street Project Manager, MM	Michelle Hillen Commercial Project Manager, MM
Michael Carlo Project Manager, RS LR	Anchal Bansal Commercial Project Manager, ITS
Rolf Neuhaus Project Manager, RS CRC	Claudia Thiele Commercial Project Manager, ITS
Hany Gadalla Project Manager, TPE	Karlene Keene Controlling, RS TD
Dave Kost Production Manager, TPE	Rogério Lavieri Commercial Project Manager, RS LM
Nicholas Corley Warehouse Manager, TPE	Varnnaphapar Mekwattana Commercial Project Manager, RS SC BG
Tony Abboreno Project Manager, TPE	Olga Fedorov Commercial Project Manager, CS
Eddie Urioste Project Manager, TPE	Stefan Brown Commercial Project Manager, TPE
Erik Schildknecht Project Manager, CS	Yasmine Forghani Commercial Project Manager, RS LM
Jon Aliason Project Manager, CS	Tatiana Simonchik Commercial Project Manager, RS LM

Malte Schierwater Project Manager, RS LM	Charles Hollman Commercial Project Manager, RS LR
Timothy Ferguson Head of Operations, RS TD	Stefan Hagl Project Procurement Manager, TPE
Clint Schuckel Operations Manager, ITS	
Laryssa Parker Head of Digital Lab, ITS	
Charles Bell Project Manager, RS LR	
Nathan Kalesnikoff Project Manager – Bids & Proposals, TPE	
Jonathan Vann Project Manager, TPE	
Alejandro Sierra Project Manager, TPE	
Nils Soyke Head of Bid Management, ITS	
Del Nichols Director, PLM/R&D – ITS	
Bryce Dudgeon Project Manager, RS CRC	

- E. It is further acknowledged that the following individuals are hereby authorized to sign or countersign and otherwise execute in the name, or on behalf of the Corporation, the same documents as they are referenced in paragraph A, up to and including a transactional limit of \$250 thousand. Any such delegation extends to but is limited to the same scope, documents and subject matter as referenced and granted in paragraph A, limited to the monetary amount stated in this paragraph.

AUTHORIZED SIGNATORIES	
<u>Business Operations</u> (Name/Position)	<u>Finance/Central Support Function</u> (Name/Position)
Diana Johnson Bid Manager, ITS	
John Billings Bid Manager, ITS	
David Love Sales Manager, ITS	
Robert Paquette Sales Manager, ITS	
Stefan Kraemer Business Developer, RS TD	

- F. It is further acknowledged that each of the signatures of the persons referred to in paragraphs A, B, C, D, and E are binding upon the Corporation.
- G. It is further acknowledged that any document shall require the signature of two (2) of the above Authorized Signatories, one each from Business Operations and from Finance/Central Support Functions, whom shall have the requisite signature authority to be legally binding upon the Corporation.
- H. It is further acknowledged that each of the persons referred to herein is authorized to delegate such person's authority hereunder to additional members of his or her management team up to the limit of such person's delegation of authority, provided that such delegation is in written form signed by the delegator and filed with the Legal Department.

- I. It is further acknowledged that the Secretary or an Assistant Secretary of the Corporation is authorized to issue certifications attesting to the incumbency, authority and status of any of the persons referred to in this resolution.

**IN WITNESS WHEREOF**, we have hereunto subscribed our names and affixed the corporate seal of the said Corporation, as of the 1<sup>st</sup> day of March, 2019.



Marc Buncher  
CEO  
Siemens Mobility, Inc.

Marsha Smith  
CFO  
Siemens Mobility, Inc.

## **Attachments "F" – (Proposal Bid Sheet) & "G" – (Reference Pricing)**

As requested, a copy of Attachment "F" Proposal Bid Sheet & "G" – Reference Pricing has been placed in a separate envelope, which is clearly labeled "Cost Proposal" with our company's name and project title.