



Axon Enterprise, Inc.
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 United States
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Q-613672-45601.649LG

Issued: 11/05/2024

Quote Expiration: 10/31/2024

Estimated Contract Start Date: 11/01/2024

Account Number: 107920

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Rialto Police Dept. - CA 128 N Willow Ave Rialto, CA 92376-5830 USA	Rialto Police Dept. - CA 128 N Willow Ave Rialto CA 92376-5830 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lauren Gauer Phone: 480-580-3639 Email: lgauer@axon.com Fax:	Jonathan Palmer Phone: (909) 820-2568 Email: jpalmer@rialtopd.com Fax: (909) 421-7215

Quote Summary

Program Length	66 Months
TOTAL COST	\$190,178.04
ESTIMATED TOTAL W/ TAX	\$193,008.04

Discount Summary

Average Savings Per Year	\$5,508.87
TOTAL SAVINGS	\$30,298.79

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	(\$2,268.99)	\$263.06	(\$2,005.93)
Apr 2025	\$96,883.23	\$2,176.64	\$99,059.87
Jul 2026	\$23,890.95	\$97.58	\$23,988.53
Jul 2027	\$23,890.95	\$97.58	\$23,988.53
Jul 2028	\$23,890.95	\$97.58	\$23,988.53
Jul 2029	\$23,890.95	\$97.56	\$23,988.51
Total	\$190,178.04	\$2,830.00	\$193,008.04

Quote Unbundled Price:	\$220,476.83
Quote List Price:	\$194,367.83
Quote Subtotal:	\$190,178.04

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$5,663.41)	(\$5,663.41)	\$0.00	(\$5,663.41)
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$3,394.42	\$3,394.42	\$263.06	\$3,657.48
IR2CB	Interview Room 2 Camera Essential	5	60	\$541.57	\$454.54	\$454.54	\$136,362.00	\$2,453.91	\$138,815.91
A la Carte Hardware									
74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	1			\$132.00	\$132.00	\$132.00	\$10.23	\$142.23
50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	1			\$243.31	\$243.31	\$243.31	\$18.86	\$262.17
50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	1			\$397.51	\$397.51	\$397.51	\$30.81	\$428.32
50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	1			\$685.49	\$685.49	\$685.49	\$53.13	\$738.62
A la Carte Software									
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	6		\$103.00	\$0.00	\$0.00	\$0.00	\$0.00
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	6		\$26.00	\$0.00	\$0.00	\$0.00	\$0.00
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	6		\$30.40	\$0.00	\$0.00	\$0.00	\$0.00
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	60		\$28.21	\$28.21	\$3,385.20	\$0.00	\$3,385.20
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	5	60		\$111.75	\$111.75	\$33,525.00	\$0.00	\$33,525.00
A la Carte Services									
85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2			\$7,450.00	\$7,450.00	\$14,900.00	\$0.00	\$14,900.00
A la Carte Warranties									
50448	AXON INTERVIEW - EXT WARRANTY	1	6		\$27.00	\$0.00	\$0.00	\$0.00	\$0.00
50448	AXON INTERVIEW - EXT WARRANTY	2	49		\$28.74	\$28.74	\$2,816.52	\$0.00	\$2,816.52
Total							\$190,178.04	\$2,830.00	\$193,008.04

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Interview Room 2 Camera Essential	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	5	1	04/01/2025
Interview Room 2 Camera Essential	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	5	1	04/01/2025
Interview Room 2 Camera Essential	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	5	1	04/01/2025
Interview Room 2 Camera Essential	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	5	1	04/01/2025
Interview Room 2 Camera Essential	50298	AXON INTERVIEW - CAMERA - OVERT DOME	5	1	04/01/2025
Interview Room 2 Camera Essential	50322	AXON INTERVIEW - TOUCH PANEL PRO	5	1	04/01/2025

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Interview Room 2 Camera Essential	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5	1	04/01/2025
Interview Room 2 Camera Essential	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	5	1	04/01/2025
A la Carte	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	1	1	04/01/2025
A la Carte	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	1	1	04/01/2025
A la Carte	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	1	1	04/01/2025
A la Carte	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	1	04/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	11/01/2024	04/30/2025
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	11/01/2024	04/30/2025
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	11/01/2024	04/30/2025
Interview Room 2 Camera Essential	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	05/01/2025	04/30/2030
Interview Room 2 Camera Essential	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	05/01/2025	04/30/2030
Interview Room 2 Camera Essential	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	05/01/2025	04/30/2030
Interview Room 2 Camera Essential	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	10	05/01/2025	04/30/2030
Interview Room 2 Camera Essential	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	05/01/2025	04/30/2030
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	05/01/2025	04/30/2030
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	5	05/01/2025	04/30/2030

Services

Bundle	Item	Description	QTY
Interview Room 2 Camera Essential	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	5
A la Carte	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	AXON INTERVIEW - EXT WARRANTY	1	11/01/2024	04/30/2025
Interview Room 2 Camera Essential	50448	AXON INTERVIEW - EXT WARRANTY	5	04/01/2026	04/30/2030
A la Carte	50448	AXON INTERVIEW - EXT WARRANTY	2	04/01/2026	04/30/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	128 N Willow Ave	Rialto	CA	92376-5830	USA

Payment Details

Nov 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	\$3,394.42	\$263.06	\$3,657.48
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$5,663.41)	\$0.00	(\$5,663.41)
Total				(\$2,268.99)	\$263.06	(\$2,005.93)

Apr 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$0.00	\$0.00	\$0.00
Year 1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Year 1	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$0.00	\$0.00	\$0.00
Year 1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$0.00	\$0.00	\$0.00
Year 1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	5	\$6,705.00	\$0.00	\$6,705.00
Year 1	50448	AXON INTERVIEW - EXT WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 1	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Year 1	IR2CB	Interview Room 2 Camera Essential	5	\$15,945.63	\$97.58	\$16,043.21
Upfront Hardware + PSO	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	1	\$397.51	\$30.81	\$428.32
Upfront Hardware + PSO	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	1	\$243.31	\$18.86	\$262.17
Upfront Hardware + PSO	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	1	\$685.49	\$53.13	\$738.62
Upfront Hardware + PSO	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	\$132.00	\$10.23	\$142.23
Upfront Hardware + PSO	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2	\$14,900.00	\$0.00	\$14,900.00
Upfront Hardware + PSO	IR2CB	Interview Room 2 Camera Essential	5	\$56,633.95	\$1,966.03	\$58,599.98
Total				\$96,883.23	\$2,176.64	\$99,059.87

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Year 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$0.00	\$0.00	\$0.00
Year 2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$0.00	\$0.00	\$0.00
Year 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	5	\$6,705.00	\$0.00	\$6,705.00
Year 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$0.00	\$0.00	\$0.00
Year 2	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Year 2	50448	AXON INTERVIEW - EXT WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 2	IR2CB	Interview Room 2 Camera Essential	5	\$15,945.61	\$97.58	\$16,043.19
Total				\$23,890.95	\$97.58	\$23,988.53

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Year 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$0.00	\$0.00	\$0.00

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$0.00	\$0.00	\$0.00
Year 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	5	\$6,705.00	\$0.00	\$6,705.00
Year 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$0.00	\$0.00	\$0.00
Year 3	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Year 3	50448	AXON INTERVIEW - EXT WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 3	IR2CB	Interview Room 2 Camera Essential	5	\$15,945.61	\$97.58	\$16,043.19
Total				\$23,890.95	\$97.58	\$23,988.53

Jul 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$0.00	\$0.00	\$0.00
Year 4	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Year 4	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$0.00	\$0.00	\$0.00
Year 4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	5	\$6,705.00	\$0.00	\$6,705.00
Year 4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$0.00	\$0.00	\$0.00
Year 4	50448	AXON INTERVIEW - EXT WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 4	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Year 4	IR2CB	Interview Room 2 Camera Essential	5	\$15,945.61	\$97.58	\$16,043.19
Total				\$23,890.95	\$97.58	\$23,988.53

Jul 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Year 5	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$0.00	\$0.00	\$0.00
Year 5	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$0.00	\$0.00	\$0.00
Year 5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$0.00	\$0.00	\$0.00
Year 5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	5	\$6,705.00	\$0.00	\$6,705.00
Year 5	50448	AXON INTERVIEW - EXT WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 5	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Year 5	IR2CB	Interview Room 2 Camera Essential	5	\$15,945.61	\$97.56	\$16,043.17
Total				\$23,890.95	\$97.56	\$23,988.51

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-352034, Q-518204

Agency is terminating those contracts effective 11/1/2024. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon. GAP Coverage will run from 11/1/2024 - 4/30/2025 for existing products and new products will start 5/1/2025 - 4/30/2030.

The parties agree that Axon is applying a Net Transfer Credit of (\$2,268.99) to the quote for paid but undelivered items.

Any credits contained in this quote are contingent upon payment in full of the following amounts:

Q-352034 - 11/1/2024 - \$9,423.90

Signature

Date Signed

11/5/2024

