



Axon Enterprise, Inc.
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 Scottsdale, Arizona 85255
 United States
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 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-644071-45649.770LG

Issued: 12/23/2024

Quote Expiration: 12/31/2024

Estimated Contract Start Date: 02/01/2025

Account Number: 107920

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Rialto Police Dept. - CA 128 N Willow Ave Rialto, CA 92376-5830 USA	Rialto Police Dept. - CA 128 N Willow Ave Rialto CA 92376-5830 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lauren Gauer Phone: 480-580-3639 Email: lgauer@axon.com Fax:	Jonathan Palmer Phone: (909) 820-2568 Email: jpalmer@rialtopd.com Fax: (909) 421-7215

Quote Summary

Program Length	60 Months
TOTAL COST	\$431,000.00
ESTIMATED TOTAL W/ TAX	\$431,000.00

Discount Summary

Average Savings Per Year	\$24,292.84
TOTAL SAVINGS	\$121,464.20

Payment Summary

Date	Subtotal	Tax	Total
Jan 2025	\$15,000.00	\$0.00	\$15,000.00
Jul 2025	\$35,000.00	\$0.00	\$35,000.00
Jul 2026	\$75,000.00	\$0.00	\$75,000.00
Jul 2027	\$90,000.00	\$0.00	\$90,000.00
Jul 2028	\$100,000.00	\$0.00	\$100,000.00
Jul 2029	\$116,000.00	\$0.00	\$116,000.00
Total	\$431,000.00	\$0.00	\$431,000.00

Quote Unbundled Price:	\$552,464.20
Quote List Price:	\$552,464.20
Quote Subtotal:	\$431,000.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2			\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	60		\$9,041.07	\$7,183.33	\$431,000.00	\$0.00	\$431,000.00
A la Carte Warranties									
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	60		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$431,000.00	\$0.00	\$431,000.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2	1	01/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	02/01/2025	01/31/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	02/01/2025	01/31/2030
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	01/01/2026	01/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	128 N Willow Ave	Rialto	CA	92376-5830	USA

Payment Details

Jan 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 - Payment #1	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$15,000.00	\$0.00	\$15,000.00
Year 1 - Payment #1	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2	\$0.00	\$0.00	\$0.00
Year 1 - Payment #1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 1 - Payment #1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	\$0.00	\$0.00	\$0.00
Total				\$15,000.00	\$0.00	\$15,000.00

Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 - Payment #2	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$35,000.00	\$0.00	\$35,000.00
Year 1 - Payment #2	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2	\$0.00	\$0.00	\$0.00
Year 1 - Payment #2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	\$0.00	\$0.00	\$0.00
Year 1 - Payment #2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Total				\$35,000.00	\$0.00	\$35,000.00

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$75,000.00	\$0.00	\$75,000.00
Year 2	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2	\$0.00	\$0.00	\$0.00
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	\$0.00	\$0.00	\$0.00
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Total				\$75,000.00	\$0.00	\$75,000.00

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$90,000.00	\$0.00	\$90,000.00
Year 3	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2	\$0.00	\$0.00	\$0.00
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	\$0.00	\$0.00	\$0.00
Total				\$90,000.00	\$0.00	\$90,000.00

Jul 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$100,000.00	\$0.00	\$100,000.00
Year 4	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2	\$0.00	\$0.00	\$0.00
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	\$0.00	\$0.00	\$0.00
Total				\$100,000.00	\$0.00	\$100,000.00

Jul 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101362	AXON RESPOND - FUSUSONE - PRO LEVEL SAAS	1	\$116,000.00	\$0.00	\$116,000.00
Year 5	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	2	\$0.00	\$0.00	\$0.00
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	2	\$0.00	\$0.00	\$0.00
Total				\$116,000.00	\$0.00	\$116,000.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and the "Master Services and Purchasing Agreement for Customer" executed on 14 January 2025, attached hereto, and incorporated by reference herein.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/23/2024

