

Customer: CITY OF RIALTO, CALIFORNIA
Dell Customer Number: 98581555

The Dell difference

Dell O365 CSP (Cloud Solution Provider) Overview:

Our offering is Microsoft O365 Cloud Solution Provider (CSP) (same as the O365 Microsoft direct purchase), including migration assistance (for applicable plans), as well as ongoing Dell support. Customers can call in for support as needed. This option is also billed monthly, which allows you to easily increase or decrease plan QTY. However, the annual billing does not allow the flexibility to decrease plan QTY.

CSP PLAN	QTY	Part Number
Office 365 Enterprise E3	400	A8759005

erence:



Setup and installation



Configuration and migration



Administration and support

ud Solution Provider)

portal or through volume licensing), but **bundled** with **onboarding, activation, administrative** customers have 24x7 access to engineers for support (both the admin and end user would be able to increase, decrease, or change the selected plan at any time. We also do allow an annual/upfront billing

Month to Month

Price per user Monthly	Extended Monthly
\$20.00	\$ 8,000.00
	\$ -

Monthly Payment	\$ 8,000.00
Expected Annual	\$ 96,000.00

Annual Commitment

Part Number	Price per User Annually	Extended Annual
A9654218	\$237.15	\$ 94,860.00
		\$ -

Annual/Upfront	\$ 94,860.00
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**pricing does not include any applicable tax*

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CSP PLAN	QTY	Part Number	
Office 365 Business Premium	500	A8759002	

erence:



Setup and installation



Configuration and migration



Administration and support

Cloud Solution Provider)

portal or through volume licensing), but **bundled** with **onboarding, activation, administrative** customers have 24x7 access to engineers for support (both the admin and end user would be able to increase, decrease, or change the selected plan at any time. We also do allow an annual/upfront billing

Month to Month

Price per user Monthly	Extended Monthly
\$13.02	\$ 6,510.00
	\$ -

Monthly Payment	\$ 6,510.00
Expected Annual	\$ 78,120.00

Annual Commitment

Part Number	Price per User Annually	Extended Annual
A9524749	\$151.59	\$ 75,795.00
		\$ -

Annual/Upfront	\$ 75,795.00
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**pricing does not include any applicable tax*