



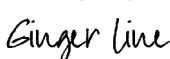
Proposal Evaluation
Public Safety Video Surveillance Solutions with Related Equipment, Software and Accessories RFP #101223

Possible Points		365 Labs, LLC	Alltrees, LLC	Axon Enterprise, Inc.	ByteSpeed, LLC	Cardinal Peak Technologies	Cloudastructure, Inc.	COBAN Technologies, Inc.	CompuNet, Inc.	Digital Ally, Inc.	Getac, Inc.	I.K. Systems, Inc.	i-PRO Americas, Inc.	Irex AI, Inc.	Konica Minolta Business Solutions U.S.A., Inc.	LensLock, Inc.	Montel Technologies, LLC
Conformance to Terms/ Conditions to Include Documentation	50	40	38	42	38	39	36	39	39	41	41	40	42		43	36	38
Pricing	400	336	273	320	314	325	244	310	303	341	295	306	319	196	328	279	313
Financial, Industry and Marketplace Successes	75	50	53	66	55	58	44	56	61	59	62	58	64	45	65	52	57
Bidder's Ability to Sell/ Service Contract Nationally	100	68	66	85	77	80	64	72	75	71	78	71	86	62	84	68	66
Bidder's Marketing Plan	50	40	34	42	40	43	31	34	37	36	41	39	42	28	42	31	42
Value Added Attributes	75	56	50	65	51	62	51	51	54	56	60	51	64	53	62	51	61
Warranty Coverages and Information	50	37	36	41	37	42	38	39	38	40	41	40	41	33	40	35	34
Selection and Variety of Products and Services Offered	200	155	166	170	163	150	135	160	143	156	155	171	175	159	163	155	161
Total Points	1,000	782	716	831	775	799	643	761	750	800	773	776	833	609	827	707	772
Rank Order		9	25	2	11	6	30	16	19	5	12	10	1	31	3	28	13

Possible Points		Motorola Solutions, Inc.	NewTech Solutions, Inc.	NZS, Inc.	Presidio	Prime Electric	Pro-Vision Solutions, LLC	Quality and Assurance Tech	Radio Engineering Ind	Reconview	RevealMedia USA, Inc.	Risk Response Team, Inc.	Security Lines US, LLC	Skyline Technology Solutions, LLC	Utility Associates, Inc.	Versatarm Public Safety
Conformance to Terms/ Conditions to Include Documentation	50	42	41	38	40	38	39	39	38	34	38	39	38	35	40	37
Pricing	400	321	300	300	279	328	309	304	305	296	304	275	285	286	306	291
Financial, Industry and Marketplace Successes	75	65	61	54	61	52	56	59	59	45	56	57	51	58	59	54
Bidder's Ability to Sell/ Service Contract Nationally	100	88	80	75	83	51	75	66	66	53	68	60	67	66	71	73
Bidder's Marketing Plan	50	42	37	41	39	29	37	32	32	28	34	38	37	37	33	39
Value Added Attributes	75	64	64	52	63	53	54	60	54	40	54	53	54	53	61	58
Warranty Coverages and Information	50	41	37	39	41	33	37	37	33	35	39	40	39	38	38	40
Selection and Variety of Products and Services Offered	200	159	168	136	178	168	156	161	153	139	146	168	140	138	157	133
Total Points	1,000	822	788	735	784	752	763	758	740	670	739	730	711	711	765	725
Rank Order		4	7	22	8	18	15	17	20	29	21	23	26.5	26.5	14	24

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