



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Q-331900-44432.707CM

Issued: 08/24/2021

Quote Expiration: 12/31/2021

EST Contract Start Date: 11/01/2021

Account Number: 107920

Payment Terms: N30

Delivery Method: Fedex - Ground

| SHIP TO | BILL TO |
|--|--|
| Delivery; Invoice-128 N Willow Ave 128 N Willow Ave Rialto, CA 92376-5830 USA | Rialto Police Dept. - CA 128 N Willow Ave Rialto, CA 92376-5830 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|--|
| Chris Morton Phone: +1 2063106165 Email: cmorton@axon.com Fax: | Jonathan Palmer Phone: (909) 820-2568 Email: jpalmer@rialtopd.com Fax: (909) 421-7215 |

| | |
|-------------------------------|---------------------|
| Program Length | 60 Months |
| TOTAL COST | \$820,483.37 |
| ESTIMATED TOTAL W/ TAX | \$848,799.90 |

| | |
|----------------------|---------------------|
| Bundle Savings | \$407,477.43 |
| Additional Savings | \$194,771.63 |
| TOTAL SAVINGS | \$407,477.43 |

| PAYMENT PLAN | | | |
|--------------|--------------|------------|--------------|
| PLAN NAME | INVOICE DATE | TAX AMOUNT | AMOUNT DUE |
| Year 1 | Oct, 2021 | \$2,926.20 | \$87,714.05 |
| Year 2 | Oct, 2022 | \$6,347.58 | \$190,271.48 |
| Year 3 | Oct, 2023 | \$6,347.58 | \$190,271.48 |
| Year 4 | Oct, 2024 | \$6,347.58 | \$190,271.48 |
| Year 5 | Oct, 2025 | \$6,347.58 | \$190,271.48 |

Quote Details

Bundle Summary

| Item | Description | QTY |
|----------|---------------------------|-----|
| AB3C | AB3 Camera Bundle | 107 |
| AB3MBD | AB3 Multi Bay Dock Bundle | 19 |
| AB3C | AB3 Camera Bundle | 43 |
| BWCUwTAP | BWC Unlimited with TAP | 150 |

Individual Items USD

| Category | Item | Description | QTY | List Unit Price | Tax | Net Unit Price | Total(USD) |
|----------|-------|----------------------|-----|-----------------|--------|----------------|-------------|
| Other | 73682 | AUTO TAGGING LICENSE | 150 | \$540.00 | \$0.00 | \$540.00 | \$81,000.00 |

Bundle: AB3 Camera Bundle Quantity: 107 Start: 11/1/2021 End: 10/31/2026 Total: 0 USD

| Category | Item | Description | QTY | List Unit Price | Tax | Net Unit Price | Total(USD) |
|--------------|-------|--|-----|-----------------|--------|----------------|------------|
| Camera | 73202 | AXON BODY 3 - NA10 | 107 | \$699.00 | \$0.00 | \$0.00 | \$0.00 |
| Spare Camera | 73202 | AXON BODY 3 - NA10 | 3 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Camera Mount | 74028 | WING CLIP MOUNT, AXON RAPIDLOCK | 107 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| USB | 11534 | USB-C to USB-A CABLE FOR AB3 OR FLEX 2 | 107 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other | 74028 | WING CLIP MOUNT, AXON RAPIDLOCK | 11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other | 11534 | USB-C to USB-A CABLE FOR AB3 OR FLEX 2 | 11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

Bundle: AB3 Multi Bay Dock Bundle Quantity: 19 Start: 11/1/2021 End: 10/31/2026 Total: 0 USD

| Category | Item | Description | QTY | List Unit Price | Tax | Net Unit Price | Total(USD) |
|------------|-------|---|-----|-----------------|--------|----------------|------------|
| Dock | 74210 | AXON BODY 3 - 8 BAY DOCK | 19 | \$1,495.00 | \$0.00 | \$0.00 | \$0.00 |
| Power Cord | 71019 | NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK | 19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

Bundle: AB3 Camera Bundle Quantity: 43 Start: 11/1/2021 End: 10/31/2026 Total: 30057 USD

| Category | Item | Description | QTY | List Unit Price | Tax | Net Unit Price | Total(USD) |
|----------|------|-------------|-----|-----------------|-----|----------------|------------|
|----------|------|-------------|-----|-----------------|-----|----------------|------------|

| | | | | | | | |
|--------------|-------|--|----|----------|------------|----------|-------------|
| Camera | 73202 | AXON BODY 3 - NA10 | 43 | \$699.00 | \$2,329.41 | \$699.00 | \$30,057.00 |
| Spare Camera | 73202 | AXON BODY 3 - NA10 | 1 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Camera Mount | 74028 | WING CLIP MOUNT, AXON RAPIDLOCK | 43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| USB | 11534 | USB-C to USB-A CABLE FOR AB3 OR FLEX 2 | 43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other | 74028 | WING CLIP MOUNT, AXON RAPIDLOCK | 5 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other | 11534 | USB-C to USB-A CABLE FOR AB3 OR FLEX 2 | 5 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| Bundle: BWC Unlimited with TAP Quantity: 150 Start: 11/1/2021 End: 10/31/2026 Total: 709426.37 USD | | | | | | | |
|--|-------|--|-----|-----------------|------------|----------------|--------------|
| Category | Item | Description | QTY | List Unit Price | Tax | Net Unit Price | Total(USD) |
| Camera Warranty | 80464 | EXT WARRANTY, CAMERA (TAP) | 150 | \$553.28 | \$6,519.74 | \$553.28 | \$82,991.56 |
| E.com License | 73746 | PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746) | 150 | \$1,849.00 | \$0.00 | \$1,849.00 | \$277,349.70 |
| Warranty | 80465 | EXT WARRANTY, MULTI-BAY DOCK (TAP) | 19 | \$995.61 | \$1,251.43 | \$995.61 | \$18,916.67 |
| Multi-bay Dock Refresh 1 | 73689 | MULTI-BAY BWC DOCK 1ST REFRESH | 19 | \$1,272.17 | \$1,599.05 | \$1,272.17 | \$24,171.30 |
| Camera Refresh 1 with Spares | 73309 | AXON CAMERA REFRESH ONE | 154 | \$596.58 | \$7,217.46 | \$596.58 | \$91,873.08 |
| Multi-bay Dock Refresh 2 | 73688 | MULTI-BAY BWC DOCK 2ND REFRESH | 19 | \$1,331.44 | \$1,673.54 | \$1,331.44 | \$25,297.30 |
| Device Storage | 73686 | EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE | 150 | \$1,137.84 | \$0.00 | \$527.35 | \$79,103.11 |
| Camera Refresh 2 with Spares | 73310 | AXON CAMERA REFRESH TWO | 154 | \$624.23 | \$7,552.04 | \$624.23 | \$96,132.09 |
| A La Carte Storage | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 600 | \$18.96 | \$0.00 | \$18.96 | \$11,378.45 |
| Spare Camera Warranty | 80464 | EXT WARRANTY, CAMERA (TAP) | 4 | \$553.28 | \$173.86 | \$553.28 | \$2,213.11 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Agency has existing contract #0008158 (originated via Q-60964) and is terminating that contract upon the new license start date (11/1/2021) of this quote.

The parties agree that Axon is granting a refund of \$91,573.63 to refund paid, but undelivered services. This discount is based on a ship date range of 10/1/2021-10/15/2021, resulting in a 11/1/2021 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Year 5 Billing of contract 8158.

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing contract #8158. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

Date Signed

8/24/2021