



Myers and Sons Hi-Way Safety Inc.

Main Office:
13310 5th Street, Chino Ca 91710
Tel (909) 691-1781 Fax (909) 627-0999
Escondido Office:
520 W. Grand Ave, Escondido CA 92025
Tel (760) 745-2250 Fax (760) 745-2094
Sacramento Office:
9510 Jackson Rd. Sacramento Ca 95827
Tel (916) 273-1600 Fax (916) 273-1625

SALES QUOTATION

Copy

Quotation No: 15131
Quotation Date: 10/17/17
Valid Until: 01/26/18
Customer No: C6364
P.O. No: MIKE NELSON
ESCO POLICE
DEPT
Page No: Page 1 of 1

City of Escondido
accountspayable@escondido.org

Escondido PD Headquarters
1163 N. Centre City Parkway
Escondido, Ca 92026

\$ 16,785.89

Sales Employee: Jeff Dunn
Contact Name: Dimas Constanza
Telephone: 760-839-4876
Terms: NET 30

Ship Via: Our Truck
FOB:

| Item No | Description | Quantity | Unit Price | Total |
|-------------------|--|----------|--------------|---------------------|
| 103315 | Message Board, Trailer, 96L3, 96x48, Full Matrix LED, 150w Solar, 4-6v Batt, Hydraulic Lift & Rota | 1.00 | \$ 13,778.55 | \$ 13,778.55 |
| 104879 | Radar w/Data Collection for MB 96L3 | 1.00 | \$ 1,500.00 | \$ 1,500.00 |
| 103776 | Single Special Item Purchase, Powder Coating Service (Dark Blue) | 1.00 | \$ 300.00 | \$ 300.00 |
| Subtotal | | | | \$ 15,578.55 |
| Shipping | | | | 0.00 |
| Tax | | | | \$ 1,207.34 |
| Total Order Value | | | | \$ 16,785.89 |

Remarks: ESCONDIDO PD SALE QUOTE
MIKE NELSON. JD to deliver at N/C.

Signature _____

Date _____

Print Name _____

Authority to Sign:

Any individual signing represents and warrants that he/she of legal age and has the authority and power to sign on thier own behalf or on behalf of thier employer

1. This quotation will be honored for 30 days.
2. All customer orders are non-refundable.
3. Sales terms & conditions apply.



applied concepts, inc.

QUOTE
#2012694

855 E. Collins Blvd
Richardson, TX 75081
Phone: 972-398-3780
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Page 1 of 1

Date: 12/27/17

Inside Sales Partner: Mike Scaglione
972-801-4856

Reg Sales Mgr: Brian Wong
310-429-0519

Effective From : 10/10/2017

Valid Through: 12/31/2017

Lead Time: 32 working days

| | | | |
|---|---|---|---|
| Bill To: Escondido Police Dept 1163 North Centre City Parkway Escondido, CA 92026 | Customer ID: P6619 Accounts Payable | Ship To: Escondido Police Dept 1163 North Centre City Parkway Escondido, CA 92026 | Deliver Officer Mike Nelson |
|---|---|---|---|

| Grp | Qty | Package | Description | Wmty/Mo | Price | Ext Price |
|--------------------|-----|-------------|---|---------|-------------|--------------------|
| 1 | 1 | 821-1100-00 | Stalker MC360 Message Trailer (4'x8') | 24 | \$15,949.27 | \$15,949.27 |
| | | | | | | |
| Ln | Qty | Part Number | Description | | Price | Ext Price |
| 1 | 1 | 015-2532-62 | [253263] MC360 Message Trailer (4' x 8') | | | \$0.00 |
| 2 | 1 | 200-0880-57 | Traffic Statistics Sensor w/2-Comm Ports, USB | | | \$0.00 |
| 3 | 1 | 006-0569-00 | Certificate of Accuracy, Speed Sensor II | | | \$0.00 |
| 4 | 1 | 015-5779-00 | [274712] MC360 Solar Panel | | | \$0.00 |
| 5 | 1 | 015-1819-00 | [275569] Trailer Tongue Jack | | | \$0.00 |
| 6 | 1 | 015-2328-64 | [232864] MC360 Electric Lift | | | \$0.00 |
| 7 | 1 | 200-1173-00 | Stalker Traffic Analyst App, No Charge - Limited Time Offer | | (\$499.00) | (\$499.00) |
| 8 | 1 | 060-1000-24 | 24-Month Warranty | | | \$0.00 |
| Group Total | | | | | | \$15,450.27 |

| | | | |
|----------------------------|-------------|----------------------|--------------------|
| Product | \$15,450.27 | Sub-Total: | \$15,450.27 |
| Discount | \$0.00 | Sales Tax 7.75% | \$1,197.40 |
| Payment Terms: Net 30 days | | Shipping & Handling: | \$625.00 |
| | | Total: USD | \$17,272.67 |

-Freight quote based on shipping trailer with Stalker Radar's standard stocking delivery of multiple trailers to Riverside CA.
-Regional Sales Manager will make the final delivery to Escondido and provide training at that time.

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This Quote or Purchase Order is subject in all respects to the Terms and Conditions detailed at the back of this document. These Terms and Conditions contain limitations of liability, waivers of liability even for our own negligence, and indemnification provisions, all of which may affect your rights. Please review these Terms and Conditions carefully before proceeding.

**ALL TRAFFIC
SOLUTIONS***A sign of the future.™*

All Traffic Solutions Inc.
12950 Worldgate Dr.,
Ste 310
Herndon, VA 20170
Phone: 814-237-9005
Fax: 814-237-9006

Tax ID: 25-1887906

QUOTE Q-33042

DATE/TIME: 12/28/2017 PAGE
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Questions contact:
MANUFACTURER:
All Traffic Solutions
Heidi Traverso
(866) 366-6602

Independent Sales Rep:

Mail Purchase**Orders to:**

3100 Research Dr.
State College, PA
16801

BILL TO:

Escondido Police Department
201 N Broadway
ATTN: Accounts Payable
Escondido, CA 92026

SHIP TO:

Escondido Police Department
1163 N Centre City Pkwy
Escondido, CA 92026

Attn: Mike Nelson

PAYMENT TERMS: Net 30 **CUSTOMER:** 229947 **CONTACT:** (760) 839-4407

| ITEM NO: | DESCRIPTION: | QTY: | EACH: | EXT. PRICE: |
|----------|--|------|-------------|----------------|
| 4001122 | InstAlert 48 Message Full Matrix NTCIP Display with trailer, 55" x 96" display, 400Ah battery, 85W solar | 1.00 | \$16,950.00 | \$16,950.00 |
| 4001131 | InstAlert 48, 68 Radar Option, enables Your Speed message | 1.00 | \$1,000.00 | \$1,000.00 |
| 4000705 | Sales Tax | 1.00 | \$1,391.13 | \$1,391.13 |
| 4000641 | Shipping | 1.00 | \$750.00 | \$750.00 |

Special Notes:

**SALES
AMOUNT:** \$20,091.13
SHIPPING:
TOTAL: \$20,091.13

Duration: This quote is good for 60 days from date of issue.

Shipping Notes: Unless shipping charges are specifically indicated, prices are FOB factory. Shipping charges may apply

Taxes: Taxes are not included in quote. Please provide a tax exempt certificate or sales tax will be applied.

Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

Authorization: By Signing below I indicate that I am authorized to commit my organization to the above.