

City	Revenue	Projected Revenue	Year	Source	Notes
<p>General Note: The below figures should be considered in the context of the following article: https://www.californiacitynews.org/2019/01/one-year-later-legal-pot%E2%80%99s-performance-underwhelms.html?utm_source=California+City+News&utm_campaign=7ac133fa44-City_10_Jan_2019&utm_medium=email&utm_term=0_093e2b3f3b-7ac133fa44-125853061&mc_cid=7ac133fa44&mc_eid=3a374d6ec0. The article states that cannabis tax revenue has not met expectations. Factors that have contributed to the underwhelming revenues include over-regulation and over-taxation of legal businesses and failure to properly enforce laws against illegal businesses. The result is the continued success of the black market, inability of licensed businesses to compete with illegal businesses, and a lack of incentive to become licensed, which has resulted in licensure of fewer businesses than expected. Some of these factors can be expected to abate, but not all of them.</p>					
Adelanto		\$2.5 million	2018 and after	https://www.ci.adelanto.ca.us/ArchiveCenter/ViewFile/Item/74;https://ballotpedia.org/Adelanto, California, Measure S, Marijuana Tax (November 2018)	Projected revenue amount is for tax revenues from a newly-adopted commercial marijuana excise tax on gross revenues
Bellflower		\$1.8 million	2018	https://www.bellflower.org/civicax/filebank/blobdload.aspx?BlobID=30185http://www.cathedralcity.gov/home/showdocument?id=8031;http://www.cathedralcity.gov/home/showdocument?id=6359	Projected revenue amount is for tax revenues from a cannabis business tax adopted in March 2017, and amount is projected to increase to \$3.4 million annually by 2023
Cathedral City	\$1,894,000.00	\$1.25 million	FY 2017-18		Projected Revenue Exceeded by over \$600,000; Increased revenue of \$1.4 Million from FY 2016-17
Coachella	\$84,000.00	\$4,000,000.00	2018	https://ballotpedia.org/Coachella, California, Marijuana Tax, Measure II (November 2016);https://www.desertsun.com/story/news/local/indio/2018/09/24/coachella-city-staff-concerned-city-under-collecting-cannabis-taxes/1370178002/https://www.coalinga.com/uploads/1538666546_Adopted_FY_2018-2019_Budget.pdfhttps://cdn2.hubspot.net/hubfs/4435988/2017-2018%20Financial%20Statements.pdfhttp://ca-greenfield.civicplus.com/Archive.aspx?AMID=37https://marysville.ca.us/public/uploads/documents/marysville-audit-fy-2017.pdfhttps://www.oaklandca.gov/documents/fy-2017-19-adopted-policy-budget;https://www.leafly.com/news/politics/select-californias-cannabis-cities-reap-millions-in-sales-taxes-the-rest-miss-outhttps://ballotpedia.org/Perris, California, Medical Marijuana Dispensary and Cultivation Tax, Measure J (November 2016)https://www.cityofsacramento.org/-/media/Corporate/Files/Finance/Budget/2018-2019-Approved-Budget/00_FY19-Approved_FINAL.pdf?la=en;https://www.leafly.com/news/politics/select-californias-cannabis-cities-reap-millions-in-sales-taxes-the-rest-miss-out;http://calmarijuanapolicy.org/2017/05/sacramento-shows-how-44-million-cannabis-revenue.html;https://www.bizjournals.com/sacramento/news/2018/08/20/city-cannabis-tax-revenue-exceeds-projections-but.htmlhttps://www.leafly.com/news/politics/select-californias-cannabis-cities-reap-millions-in-sales-taxes-the-rest-miss-out;https://www.latimes.com/local/lanow/la-me-ln-sd-marijuana-audits-20181216-story.html;https://ballotpedia.org/San Francisco, California, Proposition D, Marijuana Business Tax Increase (November 2018)https://ballotpedia.org/San Jacinto, California, Marijuana Tax, Measure AA (November 2016)https://www.santa-ana.org/sites/default/files/finance/budget/2018-2019/FY18-19-adopted-budget.pdfhttp://www.cityofsantacruz.com/home/showdocument?id=68085https://www.redding.com/story/news/local/2017/03/01/shasta-lakes-medical-weed-tax-haul-rises-108-percent/98499798/	Projected revenue figure is from November 2016 election ballot, at which the subject marijuana business tax was improved. However, as of September 2018, the City had collected approximately \$84,000 over the past year, and was expressing concerns concerns about under collection given that it had issued 47 cannabis regulatory permits
Coalinga	\$250,431.00	\$704,000.00	2017		Actual revenue figures are 2017 unaudited actual amounts as shown in page 25 of linked FY 2018-19 budget, including cannabis fees, permit renewals, and taxes; projected revenue figures are for 2018 from same budget & page
Desert Hot Springs	\$1,723,752.00		2017-2018		Acutal revenue amount is for marijuana-related taxes, which increased 147% from \$696,224 generated in the prior fiscal year
Greenfield		\$1,007,700.00	2017-18		Proposed amount is for medical marijuana permit/license revenue
Marysville	\$54,981.00	\$600,000.00	2016-2017		Amounts are for a cannabis business tax adopted in November 2016. The actual revenue figure is for FY 16-17, so the tax was likely not even legally effective for the first half of that period. Information for the following year is not yet available.
Oakland		\$11 Million	2018		Projected revenue figure is for cannabis sales taxes. The City indicated that it had experienced positive results in terms of tax revenue as of 7/23/18.
Perris	\$875,000 - 1.2M (dispensaries); \$100,000 - \$1M (cultivation)		2017 and after		Projected revenue is from ballot materials for marijuana dispensary and cultivation taxes adopted in November 2016
Sacramento	\$4.4M (FY 2016-17); \$2.9M from January-June 2018	\$4,725,000 (FY 17-18); \$4,961,000 (FY 18-19)	2018-2019		Numbers are for Marijuana Business Tax; Increase was smaller than anticipated from FY 2016-17 to FY 2018-18 given addition of adult-use cannabis tax revenue to tax pool which previously was limited to medicinal marijuana
San Diego	\$3,644,448.93 over the first three quarters of 2018	Approximately \$6 million for FY 2018-19	2018-2019		Figures are for revenues from a cannabis business tax passed in November of 2016
San Francisco		\$10,000,000 per year	2019 and after		Projected revenue is from ballot materials for a Marijuana Business Tax passed in November 2018
San Jacinto		\$1,250,000.00	2017 and after		Projected revenue is from ballot materials for a Marijuana Business Tax adopted in November 2016
Santa Ana		\$15,794,970.00	FY 2018-2019		Projected revenue is from FY 2018-19 adopted budget, and combines taxes and development agreements
Santa Cruz	\$360,000.00	\$354,205.00	FY 2016-2017		Figures are from FY 2016-17 budget, and show a close correlation between projected and actual revenues
Shasta Lake	\$462,000.00		2016		Actual revenue figure is for marijuana sales taxes, and represents a 10.8% increase from 2015