

Attn: Joe Powell

email: jpowell@confire.org

Tel: 909-820-2657

ZOLL Medical Corporation

Worldwide HeadQuarters 269 Mill Rd Chelmsford, Massachusetts 01824-4105 (978) 421-9655 Main (800) 348-9011 (978) 421-0015 Customer Support FEDERAL ID#: 04-2711626

QUOTATION 323665 V:2

DATE: November 13, 2019

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE	
1	601-2231011-01	X Series @ Manual Monitor/Defibrillator \$14,995 with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display. Accessories Included: • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide • One (1)-year EMS warranty Advanced Options: Real CPR Help Expansion Pack \$995 CPR Dashboard quantitive depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI) • See - Thru CPR artifact filtering	1	\$40,020.00	\$32,816.40	\$32,816.40	*

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at http://www.zoll.com/GTC and for software products can be found at http://www.zoll.com/SSPTC and for software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. DELIVERY IS BASED UPON AVAILABILITY AT TIME OF PURCHASE.

2. PRICES QUOTED ARE VALID UNTIL MARCH 31, 2019.

- 3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
- 4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
- 5. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
- 6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
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ITEM	MODEL NUMBER	DESCRIPTION ZOLL Noninvasive Pacing Technology: \$2,550 Masimo Pulse Oximetry SP02 & SpCO \$4,540 • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) NIBP Welch Allyn includes: \$3495 • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff End Tidal Carbon Dioxide monitoring (ETCO2) \$4,995 Oridion Microstream Technology: Order required Microstream tubing sets separately Interpretative 12- Lead ECG: \$8,450 • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
2 3	8000-0580-01 8000-002005-01	Six hour rechargeable Smart battery Cable Sleeve, Propaq / X Series, ZOLL Blue	2	\$519.75 \$52.45	\$420.75 \$40.96	\$841.50 * \$40.96 *
		Customer's Representative have negotiated and executed				

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ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE	
4	8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	1	\$157.50	\$133.88	\$133.88	*
5	8000-0341	SpO2/SpCO/SpMet Rainbow Resuable Patient Cable: Connects to Single Use Sensors (4 ft)	1	\$245.00	\$168.75	\$168.75	*
6	8000-000371	SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)	1	\$845.00	\$340.30	\$340.30	*
7	8300-000676	OneStep Cable, X Series	1	\$446.25	\$348.50	\$348.50	*
8	5001-9928	ZOLL E Series w/Pacing, 12 lead + 3 parameters or more Trade-In	1		(\$1,000.00)	(\$1,000.00)	**
9	8700-0730-01	AutoPulse® System with Pass Thru - Generates consistent and uninterrupted chest compressions, offering improved blood flow during cardiac arrest. Includes Backboard, User Guide, Quick Reference Guide, Shoulder Restraints, Backboard Cable Ties, Head Immobilizer, Grip Strips, In-service Training DVD, and one year warranty.	1	\$10,995.00	\$10,995.00	\$10,995.00	
10	8700-0706-01	LifeBand® 3 pack - Single-use chest compression band. (3 per package)	2	\$375.00	\$375.00	\$750.00	

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11	8700-0752-01	AutoPulse® Li-Ion Battery - for use with the AutoPulse Platform.	3	\$825.00	\$825.00	\$2,475.00
12	8700-0753-01	Autopulse SurePower Charger, U.S. Tests, Charges and automatically verifies battery charge level. Includes User Guide and U.S Power Cord. Standard one (1) year warranty.	1	\$2,295.00	No Charge	No Charge ***
13	8700-000850-40	AutoPulse® Quick Case, Blue - All-in-one carrying case and patient moving sheet for the Autopulse Resuscitation System.	1	\$495.00	No Charge	No Charge ***
14	8700-9901	ZOLL AutoPulse Trade-in	1		(\$250.00)	(\$250.00) **
15		Estimated Sales Tax at 7.75%				\$3,790.55

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		*Reflects National Purchasing Partners					
		(NPP) Contract Pricing.					
		**Trade-In Value valid if all equipment purchased is in					
		good operational and cosmetic condition, and					
		includes all standard accessories. Customer assumes responsibility for					
		shipping trade-in equipment to ZOLL Chelmsford					
		within 60 days of receipt of new equipment. Customer					
		agrees to pay cash value for trade-in equipment not					
		shipped to ZOLL on a timely basis.					
		**Trade value guaranteed only through December 31,					
		2019.					
		***Reflects Promotional Pricing valid until December	1				
		31, 2019.					
To the a	vitant that 70LL and Customer or (Line to the second state of the second state o				l	
	-	Customer's Representative have negotiated and executed ng T's & C's"), those terms and conditions would apply to this			TOTAL	\$51,450.84	
		nade subject to ZOLL's Standard Commercial Terms and					
-		pital equipment, accessories and consumables can be found at					
		products can be found at <u>http://www.zoll.com/SSPTC</u> and for					
hosted	software products can be found at	nttp://www.zoll.com/SSHTC. Except in the case of overriding					
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extent a	extent agreed in writing by ZOLL.				617-901-6565		

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