



CITY OF RIALTO

SOLE SOURCE/STANDARDIZATION VENDOR REQUEST

VENDOR: Thermo Fisher Scientific

ADDRESS: 2 Radcliff Road, Tewksbury, MA, 01876

REQUISITION NUMBER: _____

- ☐ *Standardization:* The City requires the item(s) to standardize parts, design quality, etc. (explain in more detail below).
- ☒ *Sole Source:* No other items are known to exist which perform the same function.
- ☒ *Proprietary:* The item is held under exclusive title, trademark or copyright by a private person or company; or a proprietary distributorship.

1. Describe the product/service:

The TruNarc handheld narcotics analyzer conducts presumptive testing of potentially harmful substances without the requirement of handling the substance. This tool enhances safety to field and evidence personnel.

2. Describe how the product or service is unique and/or one of a kind:

Thermo Fisher Scientific is the manufacturer and sole distributor of the TruNarc analyzer. There is no comparable product on the market, as no other analyzer can identify the amount of substances TruNarc identifies.

3. Is the product or service available from other sources?

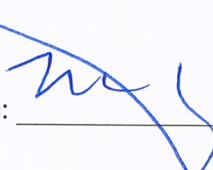
No

4. Can your requirements be modified so that competitive products or services may be used?
Please explain:

No

5. Submit a detailed memo explaining the steps taken to determine this is a sole source vendor and justify the need.

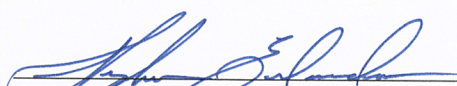
See attached memorandum.

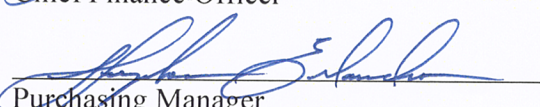
Requestor Signature:  CARY M. ADAMS Date: 04/13/2020

Approvals:


Department Head


City Manager


Chief Finance Officer


Purchasing Manager

RIALTO POLICE DEPARTMENT

MEMORANDUM



TO: Mark Kling, Chief of Police *(MKL)*

FROM: Captain Mark Adams *(MA)*

SUBJECT: Sole Source Vendor Justification

DATE: March 10, 2020

The TruNarc handheld narcotic analyzer is a handheld device for presumptive testing of narcotics and it can identify controlled substances, precursors and cutting agents. It also can identify emerging threats such as fentanyl and bath salts. The TruNarc handheld narcotics analyzer increases officer safety in the field and reduces potential contamination of evidence.

There are other handheld narcotic analyzers available on the market, but none are comparable to the TruNarc device in performance. The TruNarc analyzer outperforms its competition due to the expansive catalog of identified substances in contrast with the limited ability of its competitors. The TruNarc analyzer is currently in use by law enforcement agencies across the country, and has proven to be the most reliable and effective product available.

TruNarc is only available directly from the manufacturer, Thermo Fisher Scientific. As Thermo Fisher Scientific is the sole vendor of the TruNarc handheld narcotic analyzer, the formal bidding process is not possible.