



CITY OF RIALTO

SOLE SOURCE/STANDARDIZATION VENDOR REQUEST

VENDOR: ProForce Law Enforcement

ADDRESS: 2625 Stearman Drive, Suite A, Prescott, AZ 86301

REQUISITION NUMBER: _____

- ☐ *Standardization:* The City requires the item(s) to standardize parts, design quality, etc. (explain in more detail below).
- ☒ *Sole Source:* No other items are known to exist which perform the same function.
- ☒ *Proprietary:* The item is held under exclusive title, trademark or copyright by a private person or company; or a proprietary distributorship.

1. Describe the product/service:

ProForce Law Enforcement is a reputable firearms and equipment dealer. Their service and dependability has been proven in prior dealings with the Rialto Police Department.

2. Describe how the product or service is unique and/or one of a kind:

Proforce is unique as it is the sole distributor of Colt rifles for the Western United States.

3. Is the product or service available from other sources?

No. The department currently owns Colt LE6940 rifles and is purchasing additional Colt LE6940 rifles to maintain continuity. This is necessary to ensure all personnel are trained on the same weapon system. A Colt distributor on the East Coast would prove problematic in customer service responsiveness.

4. Can your requirements be modified so that competitive products or services may be used?

Please explain:

No.

5. Submit a detailed memo explaining the steps taken to determine this is a sole source vendor and justify the need.

See attached memorandum.

Requestor Signature: _____

CAPT. M. ADAMS

Date: 04/13/2020

Approvals:

Department Head

City Manager

Chief Finance Officer

Purchasing Manager

RIALTO POLICE DEPARTMENT
MEMORANDUM



TO: Mark Kling, Chief of Police *MPK*
FROM: Captain Mark Adams *MA*
SUBJECT: Sole Source Vendor Justification
DATE: April 14, 2020

The Department intends to purchase 60 Colt LE6940 patrol rifles to equip each sworn member with their own assigned rifle and 35 Remington 870 police shotguns to replace the current poor conditioned shotguns. Weapon mounted lights and rifle magazines will accompany this purchase.

Colt LE6940 rifles are currently in use by our department. The purchase of the same brand and model rifle will ensure each officer is trained on the same weapon system. This continuity is integral to the safe and accurate weapon manipulation.

In research of Colt vendors, it was discovered that Pro Force Law Enforcement is the sole distributor of Colt rifles in the Western United States. There are other Colt distributors on the East Coast, but conducting weapons transactions with a business across the country poses logistical and customer service problems that are not tolerable when dealing with the purchase of federally regulated weapons. Rialto Police Department has a long standing business relationship with Pro Force.

For the reasons listed above, I recommend approval of the Pro Force Law Enforcement as the sole source vendor for this weapons and equipment purchase.