



# City of Rialto

## Legislation Details (With Text)

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**Title:** Request City Council to Approve a Purchase Order for \$60,000 to Zoll Medical Corp for Medical Equipment Supplies for Fiscal Year 2019/20.  
(ACTION)

**Sponsors:**

**Indexes:**

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**Attachments:** 1. Sole Source Vendor Request Zoll.pdf

Date	Ver.	Action By	Action	Result
9/10/2019	1	City Council		

For City Council Meeting [September 10, 2019]

**TO:** Honorable Mayor and City Council

**APPROVAL:** Rod Foster, City Administrator

**FROM:** Brian Park, Acting Fire Chief

Request City Council to Approve a Purchase Order for \$60,000 to Zoll Medical Corp for Medical Equipment Supplies for Fiscal Year 2019/20.  
(ACTION)

### **BACKGROUND**

As part of the Rialto Fire Department's (RFD) Cardiac Survivability Program, the Fire Department has nine (9) AutoPulse Non-Invasive Cardiac Support Pumps and thirteen (13) Cardiac Monitor/Defibrillators, all of which are manufactured by Zoll Medical Corporation. Additionally, the Fire Department has introduced the Zoll ResQPOD device, which doubles blood flow to the heart during CPR.

These devices are currently in place on all of our Fire Department Emergency Response Units. Each of these devices has single-use parts and interfaces that must be replaced with each patient, and can only be purchased through Zoll Medical. Based on our current usage patterns, staff is recommending that the City establish a purchase order with Zoll Medical in the amount of \$60,000 to cover these costs.

### **ANALYSIS/DISCUSSION**

The goal of the Rialto Fire Department's Emergency Medical Services (EMS) program is to improve survivability rates in patients in need of pre-hospital medical care. The Rialto Fire Department (RFD)



is known for embracing new technologies and procedures that meet that goal. An example of this is RFD's use of the Auto Pulse device. Applied to patients in full cardiac arrest, this non-invasive cardiac support pump moves more blood more consistently than is possible with human hands performing standard CPR. Clinical studies have shown that cardiac survival and hospital discharge rates of patients treated with the AutoPulse device are three-times greater than those who received only hand compression CPR. Although the governing local EMS agency does not require the use of this device, the RFD has adopted it as an effective tool to improve the health and care of our community members.

In addition to the Auto Pulse devices, all paramedic response units are required by the State of California (Health and Safety Code, Division 25, Chapter 2, Section 1797.52) to have an operational Cardiac Monitor/Defibrillator at all times. These devices are also critical components in improving survivability rates for victims of coronary emergencies.

The Fire Department currently uses monitors manufactured by the Zoll Medical Corporation. These monitors were acquired under competitive purchases processes. The requested medical equipment supplies are proprietary items specific to these monitors. The manufacturer, Zoll Medical Corporation, is a sole source for the Zoll equipment. (Attachment 1).

### **ENVIRONMENTAL IMPACT**

The request is not a Project as defined by Section 15378 of the California Environmental Quality Act (CEQA). A "Project" means the whole of an action, which has a potential for resulting in either a direct physical change in the environment, or a reasonably foreseeable indirect physical change in the environment. By definition, a Project does not include: The creation of government funding mechanisms or other government fiscal activities which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment according to Section 15378 (b)(4) of CEQA.

### **GENERAL PLAN CONSISTENCY**

A comprehensive Cardiac Survivability Program is aligned with the City's General Plan Goals in the following references:

Goal 5-1 - "Rialto recognizes the importance of providing a safe living environment for its residents"

Goal 5-2 - "Rialto can be better prepared to deal with emergency situations and adverse conditions and events that threaten the community."

Goal 5-11 - "Rialto Fire Department is an all-risk fire agency providing fire suppression, emergency medical, technical rescue, hazardous material, and other related emergency services.

### **LEGAL REVIEW**

The City Attorney has reviewed and supports this staff report

### **FINANCIAL IMPACT**

#### **Operating Budget Impact**

Funds are budgeted and available in the General Fund Account No. 010-500-5175-2021 for the purchase of medical equipment supplies for the Zoll Equipment.

#### **Licensing**

A Business license application and payment of a Business License tax at the Professional Service rate in the amount of \$79 will be paid by the vendor prior to execution of the Purchase Order.

### **RECOMMENDATION**

Staff recommends that the City Council approve a Purchase Order to Zoll Medical Corporation in the amount of \$60,000 for medical equipment supplies for FY2019/20.